

## Maputo workshop

### Dia 3 - Sessão 2: Resultados de aprendizagem: Conceitos, aplicação, desenvolvimento. Breve descrição dos resultados de aprendizagem

Resultados de aprendizagem – o GPS do Sistema de qualificações?

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17 May 2024  
Maputo, Mozambique

# Resultados de aprendizagem Fontes e referências

# Introdução

Esta apresentação aborda um elemento essencial dos quadros de qualificações: os Resultados de Aprendizagem.

**Para saber mais:**

- ### ✓ ACQF Training Modules 1 and 2

At: <https://acqf.africa/capacity-development-programme/training-modules/training-modules-1-to-10-english>

- ✓ ACQF Thematic Brief 10

At: <https://acqf.africa/capacity-development-programme/thematic-briefs/acqf-thematic-brief-10-acqf-level-descriptors-the-story-of-the-development-journey>

- ## ✓ Orientation Note on RQF

At: <https://acqf.africa/resources/library/publications-from-international-sources/etf-orientation-note-on-regional-qualifications-frameworks-2021>

Cedefop

Cedefop: Handbook on Learning outcomes (second edition, 2021):

<https://www.cedefop.europa.eu/en/publications/4209>

Cedefop: Handbook on Learning outcomes (first edition, 2017):

<https://www.cedefop.europa.eu/en/publications/4156>

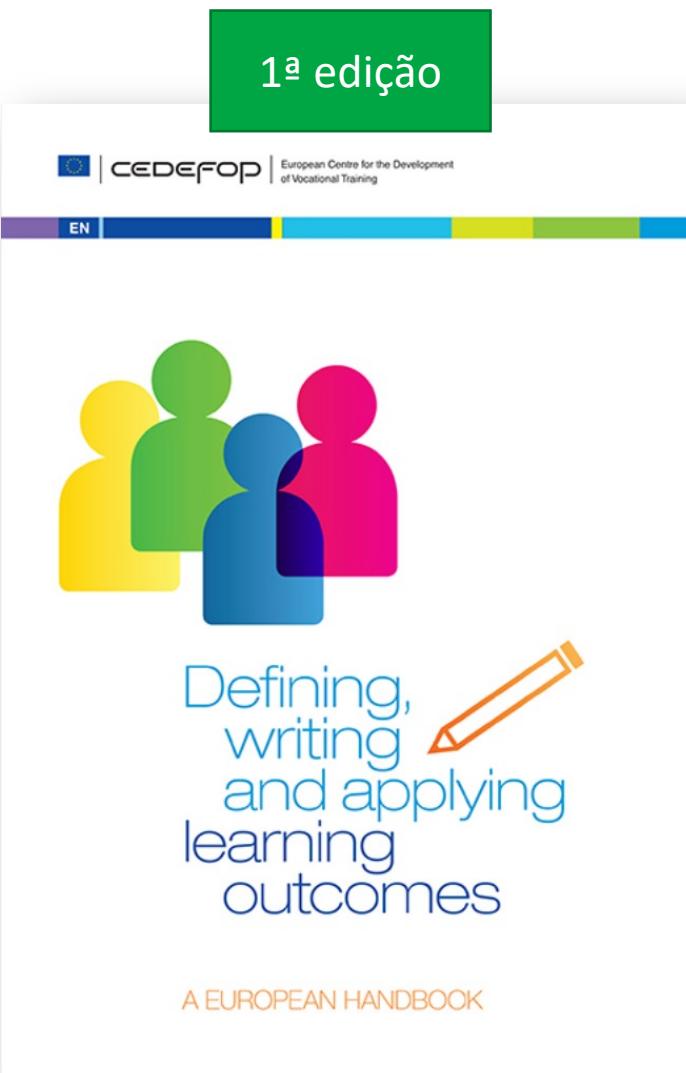


# Fontes, referências sobre QNQ

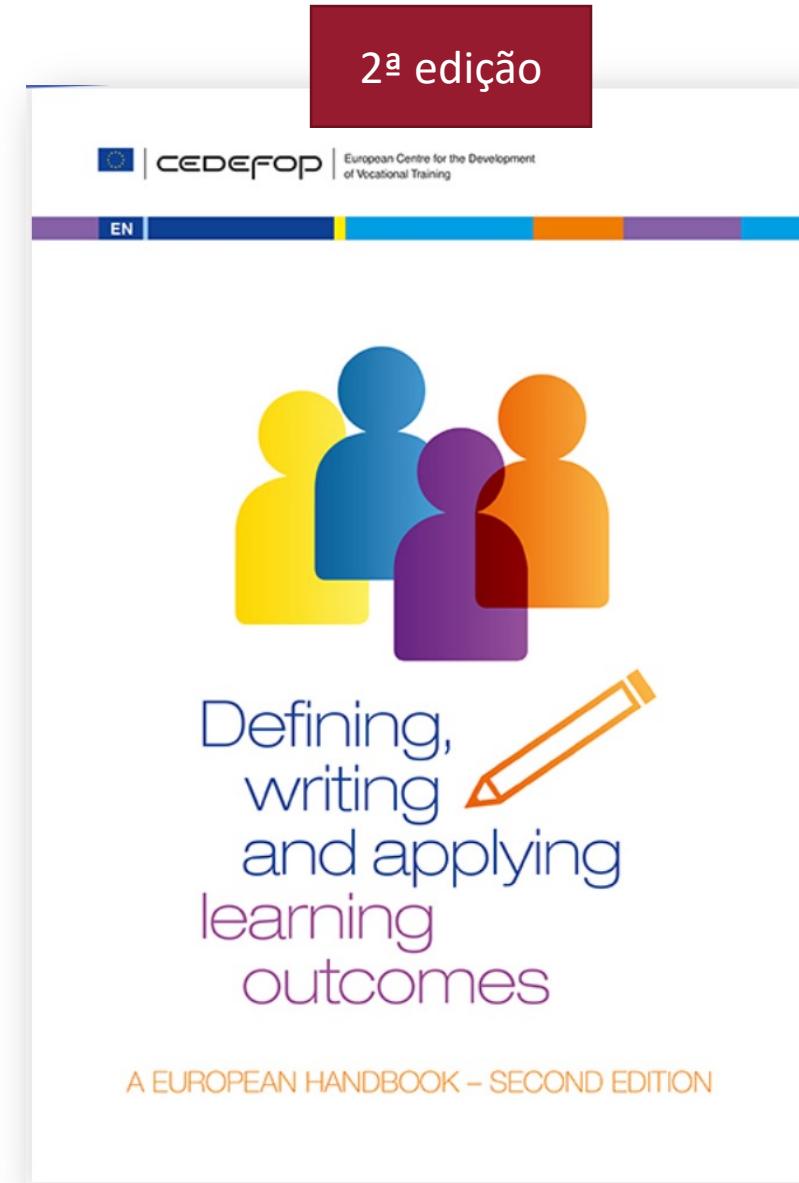
- Cedefop: Online tool on NQF in Europe: <https://www.cedefop.europa.eu/en/tools/nqfs-online-tool>
- Cedefop: Handbook on Learning outcomes (second edition, 2021): <https://www.cedefop.europa.eu/en/publications/4209>
- Cedefop: Handbook on Learning outcomes (first edition, 2017): <https://www.cedefop.europa.eu/en/publications/4156>
- EQF and Europass: <https://europa.eu/europass/en/european-qualifications-framework-eqf>
- Global Inventory NQF-RQF (every 2 years) – ETF, Cedefop, Unesco
- ACQF website: library - <https://acqf.africa/resources/library/publications-from-international-sources>
- ACQF Training Modules: <https://acqf.africa/capacity-development-programme/training-modules>
- ACQF Thematic briefs: <https://acqf.africa/capacity-development-programme/thematic-briefs>
- ACQF Mapping study: <https://acqf.africa/resources/mapping-study>

# Manuais sobre Resultados de Aprendizagem (UE - Cedefop)

1ª edição



2ª edição



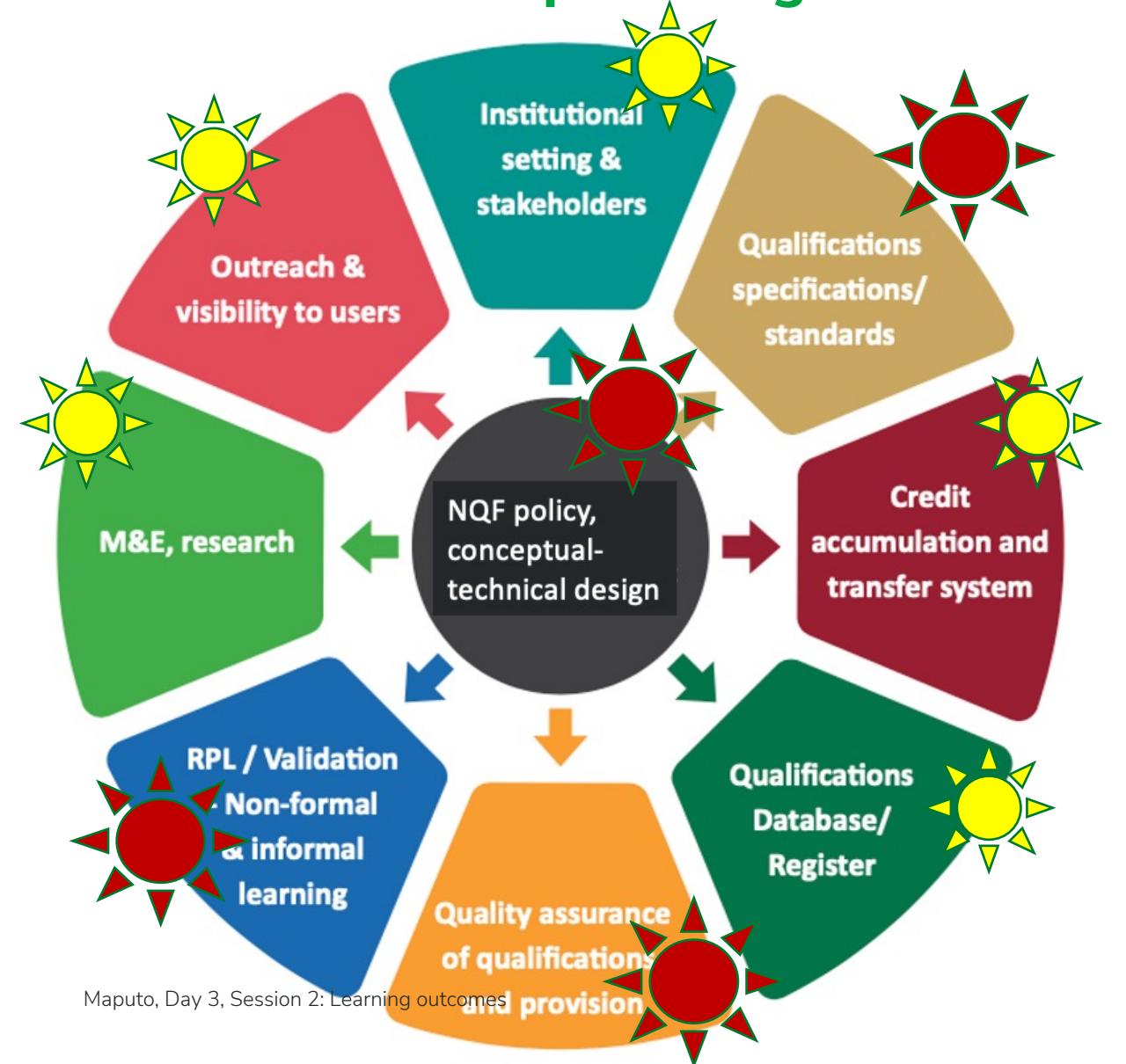
# 02

Definição, compreensão de conceitos-chave

➤ Resultados de aprendizagem

# ACQF A visão sistémica do QNQ

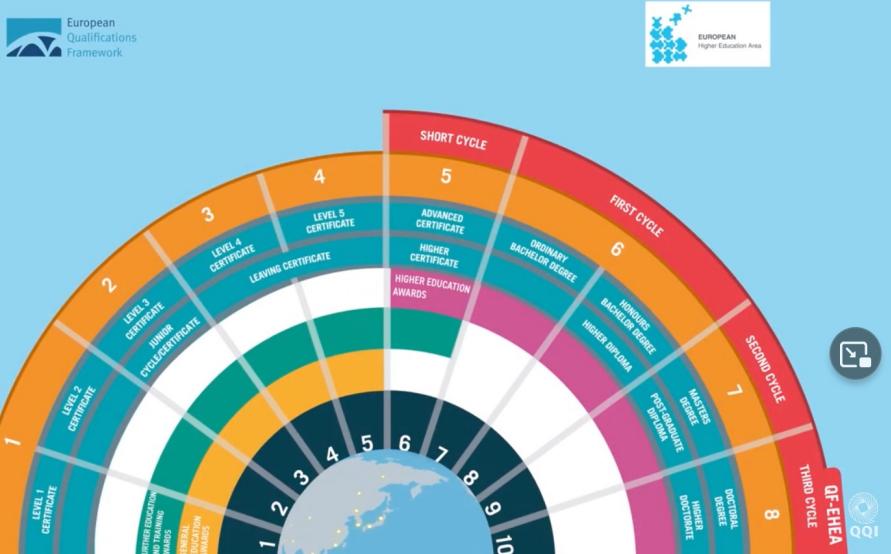
## Lugar central dos Resultados de Aprendizagem



Maputo, Day 3, Session 2: Learning outcomes



# Quadros nacionais de qualificações



<https://youtu.be/qK15HIhDbo4>

Maputo, Day 3, Session 2: Learning outcomes

Os QNQ ajudam a...

- Facilitar a compreensão e a comparação das qualificações.
- Podem igualmente incentivar os países a repensar e reformar as políticas e práticas nacionais em matéria de educação, formação e aprendizagem ao longo da vida

Resultados de aprendizagem: princípio chave

- Os QNQ classificam as qualificações por nível, com base nos resultados de aprendizagem, ou seja, naquilo que se espera que o titular de um certificado ou diploma saiba, comprehenda e seja capaz de fazer.
- Esta classificação reflete o conteúdo e o perfil das qualificações.
- A abordagem baseada nos resultados de aprendizagem também assegura que os subsistemas de educação e formação estão abertos uns aos outros.
- Assim, permite que as pessoas circulem mais facilmente entre instituições e setores de ensino e formação.
- **Qualificações baseadas em resultados de aprendizagem: essenciais para a RPL / RCA**

# What is a qualification?

Resultado formal de um processo de avaliação e validação, obtido quando uma autoridade competente determina que uma pessoa alcançou resultados de aprendizagem de acordo com determinados padrões.

Fonte: EQF 2017

Por conseguinte, uma qualificação é uma especificação dos resultados de aprendizagem aprovada por uma autoridade (organismo de acreditação) como cumprindo os requisitos do QNQ.



| Qualificação de Nível 5 em Mecânica de Maquinagem |   |          |
|---|---|----------|
| Código  | Módulo  | Créditos |
| ME NG480011                                       | Documentar componentes para instalações de maquinaria   | 8        |
| ME NG480021                                       | Executar desenhos e modelos tridimensionais simples por meio do computador  | 8        |
| ME NG480031                                       | Controlar a qualidade de peças usando elementos de metrologia   | 6        |
| ME NG480041                                       | Planejar e organizar os trabalhos de manutenção de equipamentos industriais   | 6        |
| ME NG480051                                       | Utilizar tornos e fresadeiras para actividades complexas de manutenção e reparação de máquinas e equipamentos               | 4        |
| ME NG480061                                       | Orientar os trabalhos de manutenção e instalação de equipamentos industriais  | 4        |
| ME NG480071                                       | Utilizar mecanofresadoras, planas e mandriladoras para actividades de manutenção e reparação de máquinas e equipamentos     | 5        |
| ME NG480081                                       | Transpor peças simples utilizando fresadeira com comando numérico por computador (CNC)                                      | 4        |
| ME NG480091                                       | Fresar peças simples utilizando fresadeira com comando numérico por computador (CNC)  | 5        |
| ME NG480101                                       | Magazinar peças complexas utilizando máquinas CNC e CAD/CAM   | 5        |
| ME NG480111                                       | Supervisionar ofícios avançados técnicos e processos de produção  | 6        |
| ME NG480121                                       | Projetar o projeto Integrado  | 5        |
| ME NG480131                                       | Adquirir experiência de trabalho em empresas industriais  | 20       |
| MO HG280081                                       | Usar o inglês para propósitos sociais, pessoais e profissionais   | 2        |
| MO HG280091                                       | Comunicar informação refletida com o trabalho   | 2        |
| MO HG280084                                       | Ler e responder a matérias escritas   | 2        |
| MO HG280094                                       | Produzir materiais escritos   | 2        |
| MO HG280081                                       | Interpretar o espaço físico em 3-D  | 4        |
| MO HG280091                                       | Participar num fórum como moderador principal e como interlocutor   | 2        |
| MO HG280082                                       | Interpretar informação contida em textos de carácter informativo e explicativo; produzir textos explicativos e informativos | 2        |

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Trabalho  
Emprego  
Atividades

## Qualificações



Desenvolvimento de  
competências  
(educação, formação  
inicial, LLL)

Informações sobre  
a procura no  
mercado de  
trabalho

Referenciais  
profissionais

Normas de  
qualificação

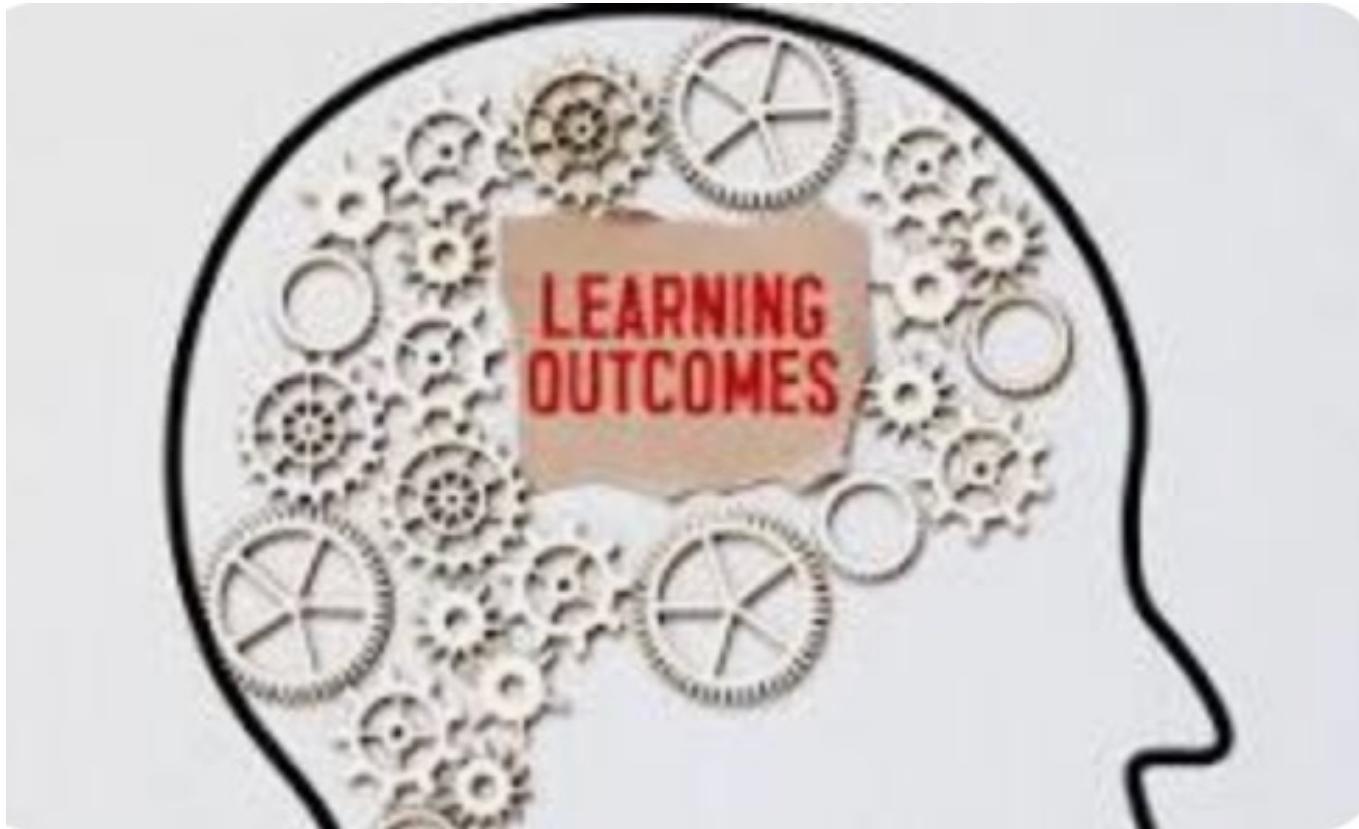
Desenvolver  
Programas de  
Formação

Oferta,  
formação

Avaliação e  
certificação

M&A -  
desempenho

# Resultados de aprendizagem





African Continental  
Qualifications Framework



**A national qualifications framework (NQF)** is 'A policy and instrument for the development and classification of qualifications according to a set of criteria for specified levels of learning achieved, which aims at integrating and coordinating national qualifications subsystems and improve the transparency, access, progression and quality of qualifications in relation to the labour market and civil society.

*Source: EQF Recommendation*

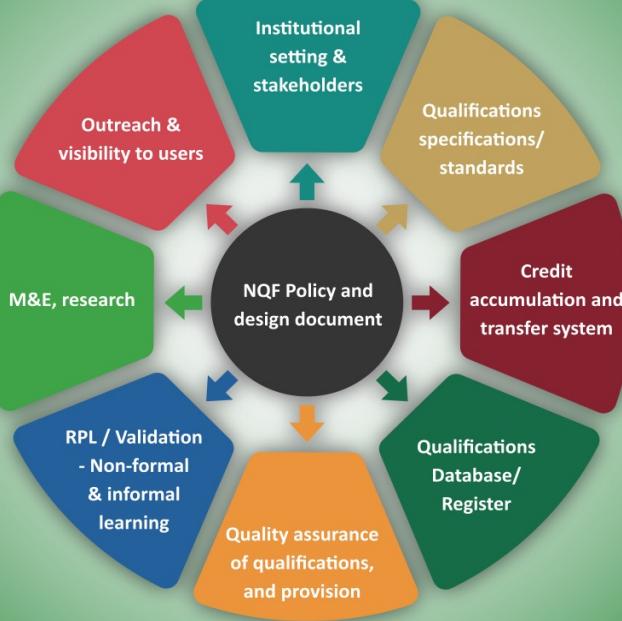
**A national qualification system includes** all aspects of a country's activity that result in the recognition of learning. These include the means to develop and operationalise national or regional policy on qualifications, institutional arrangements, **quality assurance processes, evaluation and attribution** processes, **skills recognition** and other mechanisms linking education and training to the labour market and civil society. Qualifications systems can be more or less integrated and coherent. One of the characteristics of a qualification system may be an **explicit qualifications framework**.

*Source: OECD, Bridges to Lifelong Learning, 2007*

Maputo, Day 3, Session 2: Learning outcomes

**A qualification:** means a formal outcome of an assessment and validation process which is obtained when a competent authority determines that an individual has achieved learning outcomes to given standards.

*Source: EQF Recommendation.*



**Level descriptor:** A statement describing learning achievement at a particular level of a Qualifications Framework that provides a broad indication of the types of learning outcomes and assessment criteria that are appropriate to a qualification at that level.

*Source: SAQA, NQFPedia*

**Learning outcomes:** Statements of what a learner knows, understands and is able to do on completion of a learning process, which are defined in terms of knowledge, skills and competence.

Set of knowledge, skills and/or competences an individual has acquired and/or is able to demonstrate after completion of a learning process, either formal, non-formal and informal.

*Source: Cedefop*

**A regional qualifications framework (RQF)** is a broad structure of levels of learning outcomes that is agreed by countries in a geographical region.

A means of enabling one national framework of qualifications **to relate** to another and, subsequently, for a qualification in one country to be compared to a qualification from another country.

*Source: ASEAN*

*QRF: ASEAN Qualifications Reference Framework, A Practical Guide and All you Need to Know.*

# ACQF Resultados de aprendizagem: 2 definições – significado comum

A.

Declarations daquilo que o/a aprendente sabe, comprehende e é capaz de fazer no final de um processo de aprendizagem, que são definidas em termos de conhecimentos, aptidões e competências.

Conjunto de conhecimentos, aptidões e/ou competências que um indivíduo adquiriu e/ou é capaz de demonstrar após a conclusão de um processo de aprendizagem, seja formal, não formal e informal.

**Source: Cedefop. Terminology.**

[https://www.cedefop.europa.eu/files/4117\\_en.pdf](https://www.cedefop.europa.eu/files/4117_en.pdf)

Conclusão de um "processo de aprendizagem" – não sobre a "duração da escolaridade formal"



Resultados daquilo que o/a aluno/a sabe, comprehende e é capaz de fazer após a conclusão de um processo de aprendizagem.

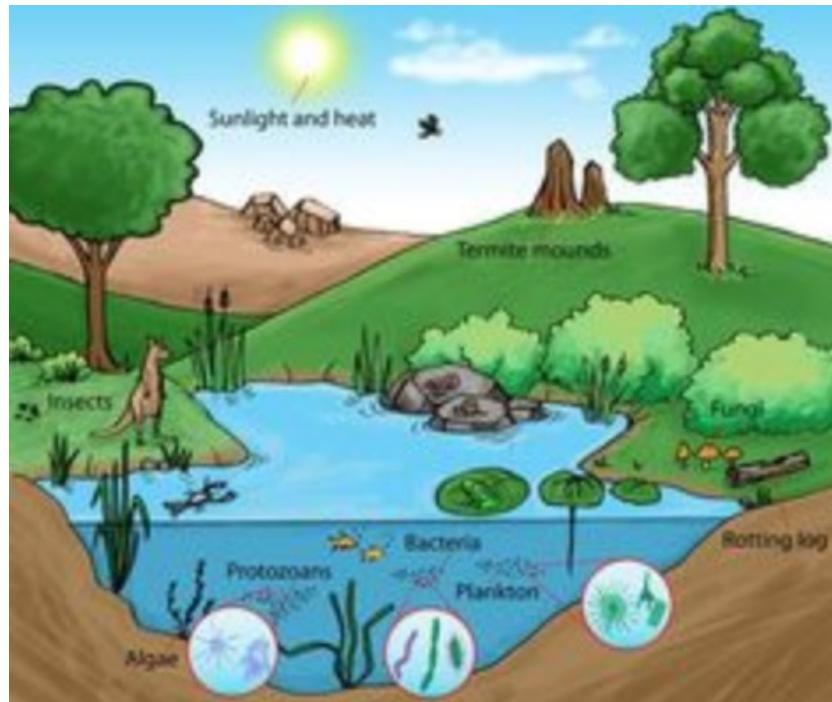
**Fonte: Addis Recognition Convention (UNESCO)**

[Revised Convention on the Recognition of Studies, Certificates, Diplomas, Degrees and Other Academic Qualifications on Higher Education in African States](#) (Addis Convention), adopted on 12 December 2014 in Addis Ababa

<https://en.unesco.org/news/unescos-addis-convention-higher-education-enter-force>

- ✓ Linguagem comum para descrever e comparar qualificações e para definir descritores de nível
- ✓ Dá maior compreensão sobre o que será aprendido e como melhor alcançá-lo. Define expectativas, orienta o ensino e a aprendizagem, essenciais para a avaliação.
- ✓ Permitir uma abordagem centrada no aprendente: clareza sobre as expectativas de aprendizagem; incentivar os alunos a tomar a iniciativa e a responsabilidade pela própria aprendizagem
- ✓ Promover a realização pessoal, a mobilidade e o reconhecimento. A obtenção (através de percursos formais, não formais e informais) dos resultados de aprendizagem avaliados indica que um indivíduo alcançou determinados resultados de aprendizagem e, normalmente, culmina num prémio de qualificação
- ✓ Apoia os sistemas de créditos para criar formas flexíveis de acesso das pessoas às qualificações
- ✓ Essencial para a transparência e qualidade do RPL/ RCA
- ✓ Permitir que as partes interessadas tenham uma melhor compreensão do que esperar de um titular qualificado
- ✓ Permitir a avaliação/comparação da qualificação para fins de trabalho ou estudo (local e internacional)

# Resultados de aprendizagem – eco-sistema



## 1. Estrutura

- Como elementos constitutivos da política de qualificações
- Como moeda comum que aumenta a transparência

## 2. Guia para a coerência.

- Classificação das qualificações no QNQ/NQS
- Descrições de resultados de aprendizagem
- Ensino e aprendizagem (currículo, módulos)
- Avaliação
- Certificação

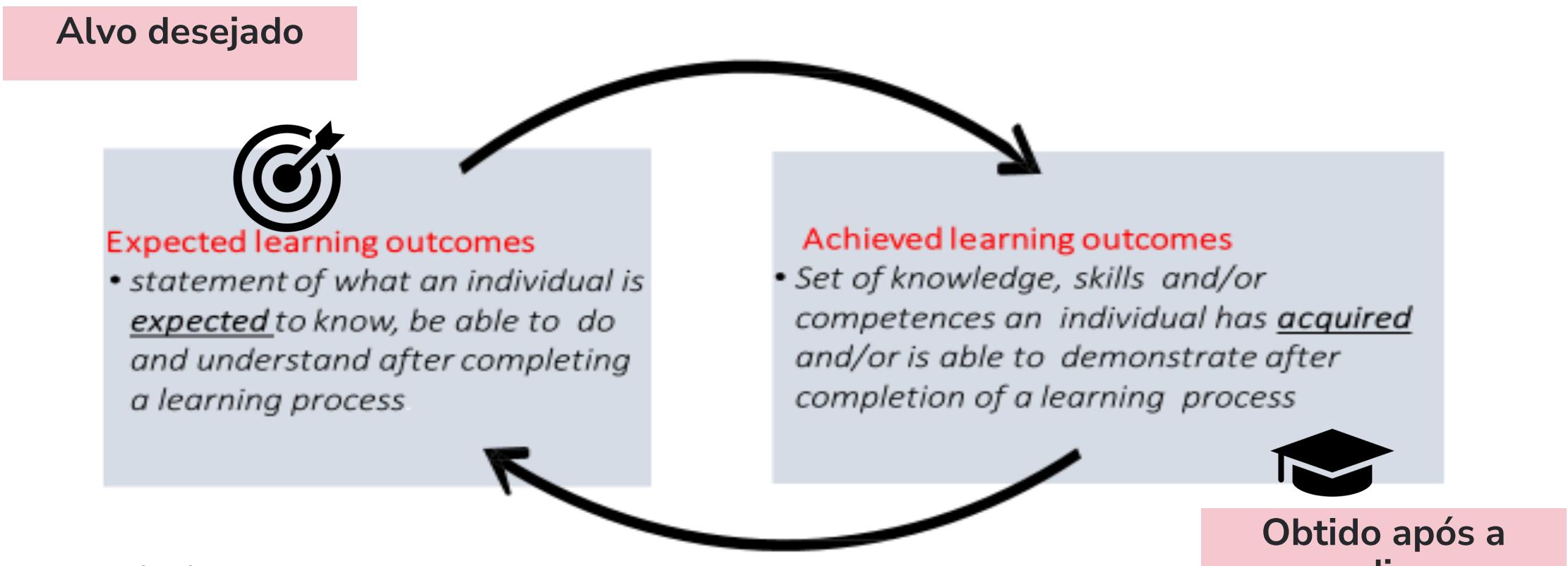
Resultados de aprendizagem:  
GPS do sistema de qualificações



## 3. Garantia de qualidade.

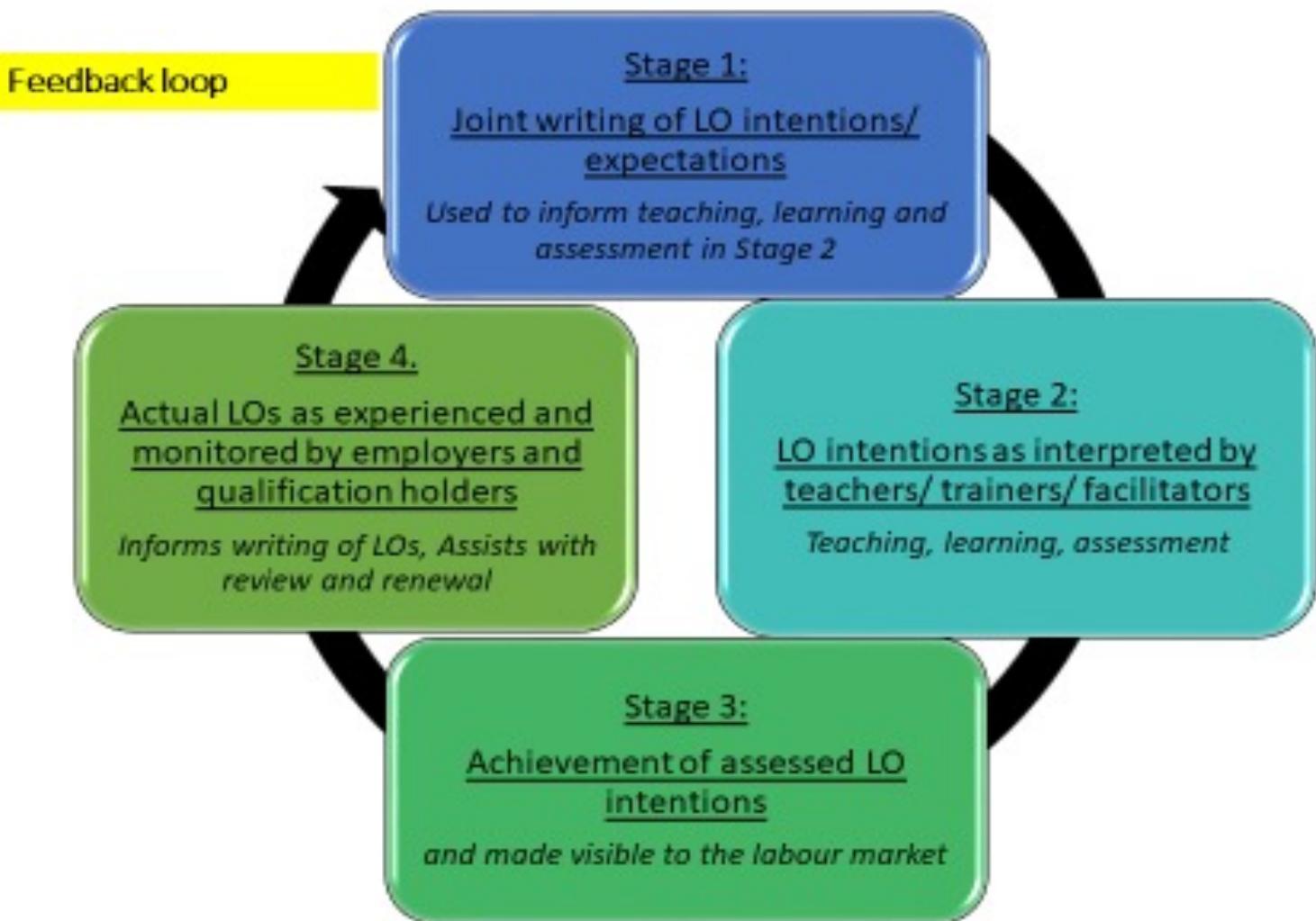
- Melhoria contínua
- Resultados esperados
- Resultados alcançados
- Ciclo de feedback

# Relação (loop) entre os resultados de aprendizagem esperados e alcançados



Melhoria contínua

Continuous improvement –  
including feedback from Labour  
market



# 03

## Aplicações

# Resultados de aprendizagem em diferentes contextos

- Como instrumento de reforma
- Nos descritores de nível QNQ/RQF
- Nos referenciais de qualificações
- Em programas de educação / formação
- Nos critérios de avaliação
- Em processos e padrões RPL / RCA
- Em documentos de qualificação, credenciais:  
diplomas, certificados, suplementos ao diploma,  
microcredenciais
- Em bases de dados/registros de qualificações

**Em cada contexto, as formulações dos resultados de aprendizagem são mais ou menos detalhadas, específicas, abrangentes.**



## Educação e formação

- Reformas da educação e da formação
- Descritores de nível do QNQ
- Descritores de qualificação, normas de qualificação
- Diplomas, certificados e suplementos conexos
- Classificação das qualificações no QNQ
- Registros, catálogos de qualificações
- Comparação das qualificações entre países (apoio ao reconhecimento, portabilidade, convergência)
- Garantia da qualidade da educação e da formação
- Coerência entre currículos, módulos, disciplinas, avaliação, certificação
- Acumulação e transferência de créditos (CAT)
- Reconhecimento da aprendizagem prévia (RPL)
- Avaliação de qualificações estrangeiras
- Orientação profissional

## Trabalho

- Aptidões/competências em referenciais profissionais
- Recrutamento, ofertas de emprego
- Correspondência do CV dos candidatos a emprego – ofertas de emprego
- descrição das funções
- avaliações de desempenho
- Em classificações/taxonomias de profissões e competências (ISCO, ESCO, O\*Net)

## Pessoal

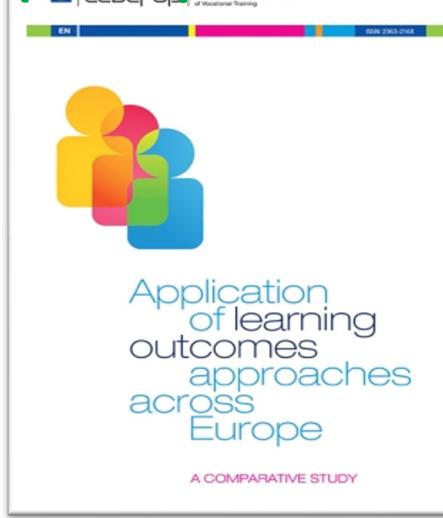
- descrição da experiência
- currículos
- Portfólios RPL

# Resultados de aprendizagem como instrumento de reforma

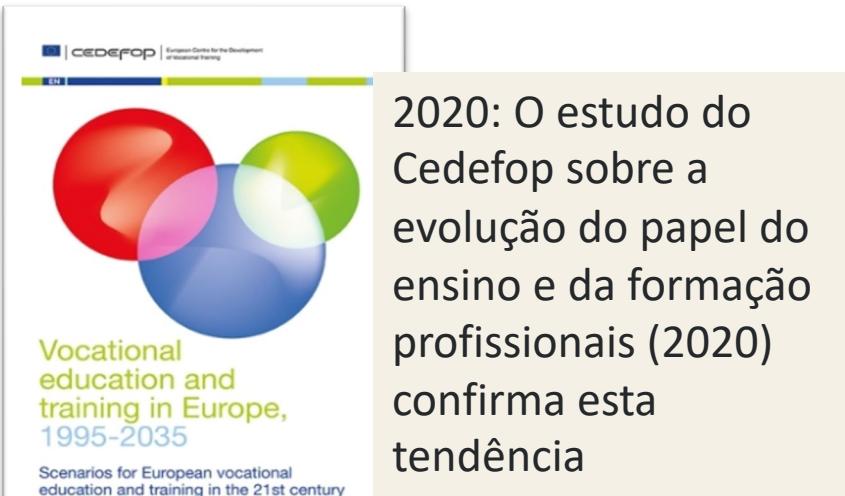


2009: O estudo do Cedefop revelou uma mudança global nos resultados da aprendizagem (2009) em toda a Europa; embora com diferenças claras entre países e setores da educação e da formação

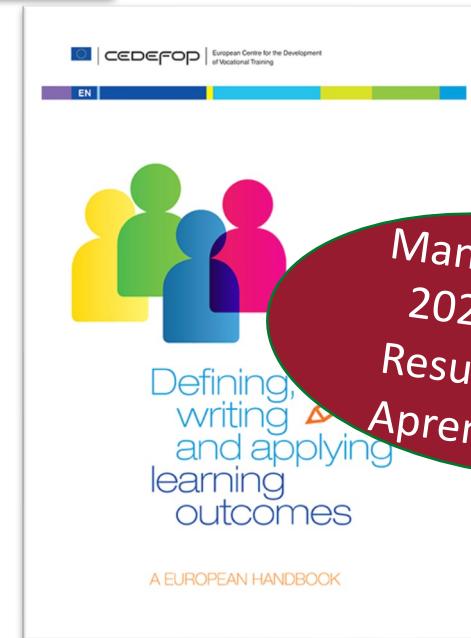
## (exemplo da Europa)



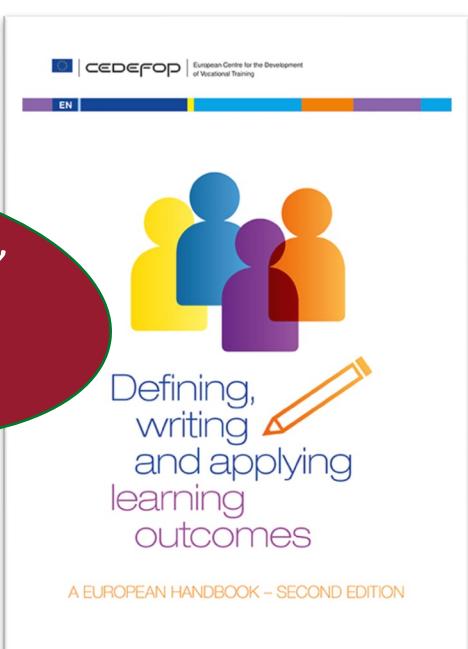
2016: O estudo do Cedefop sobre os resultados da aprendizagem (2016) demonstrou que a transição para os resultados da aprendizagem está a ganhar velocidade e que as diferenças entre países e setores da educação estão a diminuir



2020: O estudo do Cedefop sobre a evolução do papel do ensino e da formação profissionais (2020) confirma esta tendência



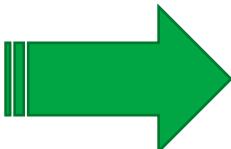
Manual (2017, 2022) sobre Resultados de Aprendizagem



# Resultados de aprendizagem em CBT – APC reforma África

- Competence-based training
- Approche par compétences

**TVET**



- Angola
  - Cabo Verde
  - Camarões
  - Egito
  - Etiópia
  - Quénia
  - Maurícia
  - Marrocos
  - Moçambique
  - Senegal
- E outros

# Alguns princípios para escrever resultados de aprendizagem(1)

As declarações de resultados de aprendizagem são ações orientadas por verbos e centradas no aluno.

- Comece com um verbo de ação, por exemplo, "organizar"
- seguido do objeto desse verbo, por exemplo, "processos administrativos"
- seguida de uma frase que forneça o contexto, por exemplo, "para apresentação a entidades públicas"

Exemplo: "Organizar processos administrativos para apresentação a entidades públicas"

**Dica: Trabalhe para trás a partir do que o aprendente deve alcançar.**

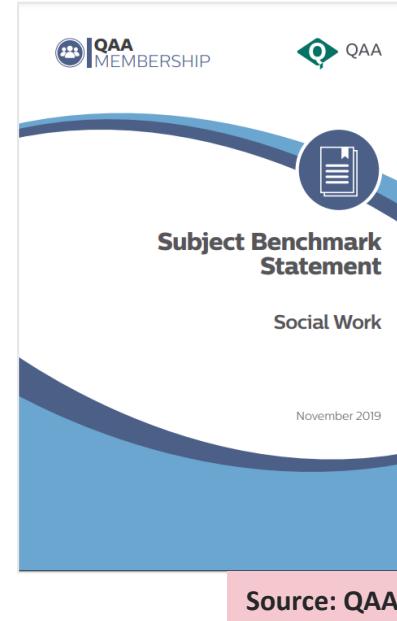
✓ Para cada formulação de resultados de aprendizagem orientada por verbos, as atividades de ensino/aprendizagem e os diferentes exemplos de avaliações devem fluir logicamente do verbo da formulação

- ✓ Frases complicadas e duplas devem ser divididas em mais de uma frase para garantir clareza
- ✓ As descrições dos resultados de aprendizagem devem ser adequadas à finalidade/ao contexto (por exemplo: descritores de nível, normas de qualificações, currículos, avaliação...)
- ✓ Os resultados de aprendizagem devem ser alcançáveis dentro do tempo e dos recursos disponíveis

# Subject benchmark statements

[https://www.qaa.ac.uk/docs/qaa/subject-benchmark-statements/subject-benchmark-statement-social-work.pdf?%20sfvrsn=5c35c881\\_6#:~:text=This%20is%20the%20Subject%20Benchmark,the%20nature%20of%20the%20subject.](https://www.qaa.ac.uk/docs/qaa/subject-benchmark-statements/subject-benchmark-statement-social-work.pdf?%20sfvrsn=5c35c881_6#:~:text=This%20is%20the%20Subject%20Benchmark,the%20nature%20of%20the%20subject.)

- As declarações de resultados de aprendizagem tornam explícita a natureza do estudo e as características académicas específicas de cada assunto e os padrões esperados dos diplomados em áreas específicas, bem como o que se espera que saibam no final dos seus estudos.
- São redigidos por especialistas na matéria e funcionam como pontos de referência externos específicos para a conceção, execução e revisão de programas académicos.
- Fornecem orientações, mas não se destinam a prescrever abordagens ou currículos.



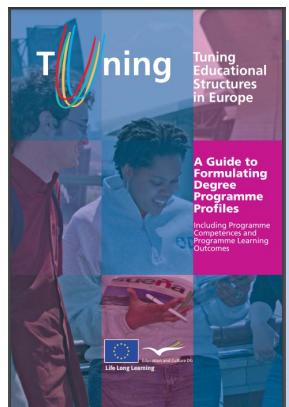
## 1 Introduction

- 1.1 This Subject Benchmark Statement covers social work as an academic subject applied through professional practice. It sets out expectations concerning:
- the subject knowledge, understanding and skills of a qualifying graduate in social work
  - the teaching, learning and assessment methods employed in their education.
- 1.2 The minimum academic standards required at the point of qualification. The scope of this Statement is higher education courses that constitute a qualifying degree in social work. This Subject Benchmark Statement fully acknowledges recent changes within the context of social work and its regulation across the UK. These changes include:
- the establishment of care councils as regulatory bodies in England, Scotland, Wales and Northern Ireland
  - articulation of new rules and requirements governing social work education across the UK
  - formal registration of social workers
  - development of national occupational and capability standards for social work across the UK
  - development of care standards, proficiency standards, codes of conduct and codes of practice.
- 1.3 While developments in policy and practice have led, in some countries, to a greater degree of specialisation, this Statement reflects the generic knowledge and skills required for the award of a social work degree as the preparatory qualification for practice across settings and 'client' groups. It recognises that the degree of specialisation offered within social work courses varies and evolves to reflect organisational and workforce requirements which develop in response to service user need.
- 1.4 This Subject Benchmark Statement reflects the complexity and rapidly changing nature of this context by including specific reference to the legislative, professional and institutional arrangements in England, Scotland, Wales and Northern Ireland. It also acknowledges the European and international context of social work and the desirability of mutual recognition of social work qualifications across the UK and more widely.

# Tuning and Degree profiles

[http://tuningacademy.org/wp-content/uploads/2014/02/A-Guide-to-Formulating-DPP\\_EN.pdf](http://tuningacademy.org/wp-content/uploads/2014/02/A-Guide-to-Formulating-DPP_EN.pdf)

O projeto Tuning Africa (África-UE, 2016) desenvolveu perfis de programas de Licenciatura, com resultados de aprendizagem identificados e blocos de competências que precisam de ser alcançados para obter o Grau.



## Table of Contents

|  |    |
|--|----|
| Foreword   | 11 |
| Introduction   | 15 |
| Chapter 1 - The Degree Profile in the context of the Bologna Process | 19 |
| The Bologna paradigm   | 19 |
| The Degree Profile   | 20 |
| Programme Competences and Programme Learning Outcomes                | 21 |
| European, national and subject area reference frameworks             | 23 |
| Conclusion   | 25 |
| Chapter 2 - Degree Profile Template & Instructions                   | 27 |
| The Template   | 27 |
| How to use the Template  | 29 |
| Chapter 3 - Glossary   | 51 |
| Annex 1- Designing a Study Programme                                 | 59 |
| Annex 2- List of Generic Competences                                 | 63 |
| Annex 3- Examples Degree Profiles History, Nursing, Physics          | 65 |
| History  | 65 |
| Nursing  | 77 |
| Physics  | 86 |

Please note that the Degree Profile should:

- be readable in five minutes;
- not be longer than two pages;
- provide a coherent impression of the specific degree; and
- be succinct and to the point, yet provide detailed information and references where necessary.

## Title field of the Degree Profile

The title field contains basic information about the Degree.

### DEGREE PROFILE OF

Please provide (in bold):

The full name of the qualification as written in the original language. When this is not English, please provide an official *English translation* as mentioned in the Diploma Supplement in *italics*.

Please provide the official name of the programme offered by the institution, in the original language.

Please provide also an official translation in English (if applicable) in *italics*.

|                               |   |
|-------------------------------|---|
| TYPE OF DEGREE & LENGTH       | Please identify the type of degree, e.g. whether the degree is the result of a programme offered by a single institution or whether the degree is the result of a joint programme (joint degree or double / multiple degree). Please indicate between brackets the length of the degree programme in ECTS-credits, and/or - if applicable - national/institutional credits and/or years of study. |
| INSTITUTION(S)                | Please give the official name of the awarding institution(s), and the country where it is based (If the name is not in Latin Alphabet, please provide a transliteration or transcription. In addition, please provide also an official translation in English (if applicable) in <i>italics</i> )   |
| ACCREDITATION ORGANISATION(S) | Please identify the accreditation organisation(s) that provides the accreditation of the degree programme or the degree awarding institution, and the country in which the accreditation organisation operates.   |
| PERIOD OF REFERENCE           | Please identify the year(s) for which the curriculum is validated/approved.   |
| CYCLE/LEVEL                   | Please indicate the cycle/level of the qualification in relation to the National Qualifications Framework (where available), the EQF for LLL and the QF for EHEA.   |



**Descrição breve das qualificações baseada  
resultados de aprendizagem: Orientações -  
Projeto QEQ**

# Finalidade e benefícios

- O leitor de uma breve descrição (aprendentes, empregadores, professores, pais, etc.) deve ser capaz de compreender o conteúdo e o nível de aprendizagem necessários para obter a qualificação, permitindo-lhe avaliar a sua relevância para a aprendizagem futura e/ou o emprego.
- A nível nacional, as descrições sucintas podem ser utilizadas para fins de informação e comunicação, nomeadamente para apoiar quadros de qualificações e fazer parte de bases de dados e registos de qualificações.
- A nível europeu e internacional, por exemplo através do Europass e do QEQ, estas breves descrições facilitam a transparência e a comparabilidade das qualificações.

# ACQF Orientação: Breve descrição dos resultados de aprendizagem das qualificações (1)

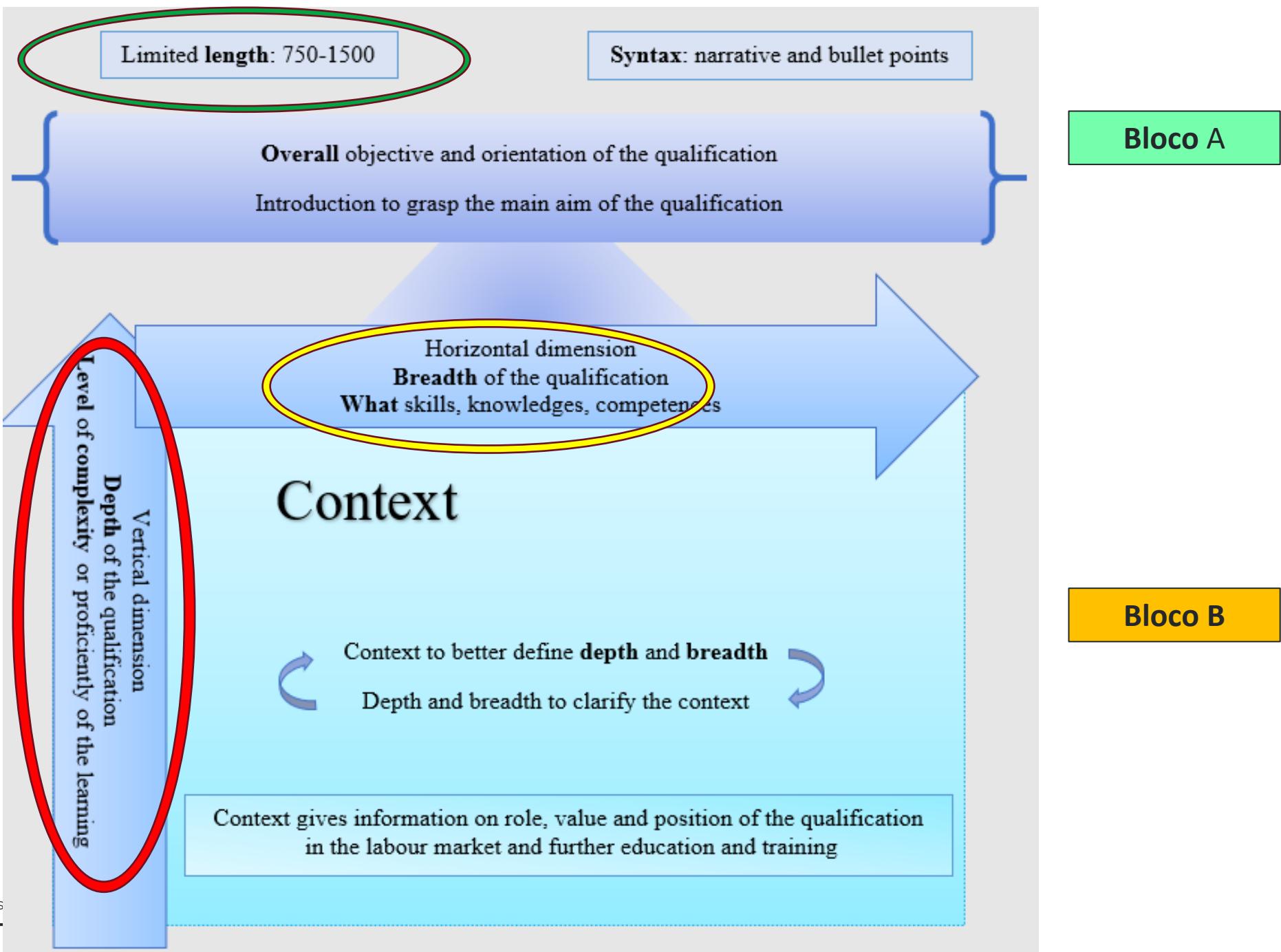
- O objetivo é promover princípios comuns e, por conseguinte, uma estrutura e abordagem coerentes para desenvolver descrições sucintas e sintéticas dos resultados de aprendizagem das qualificações para publicação em bases de dados e registo de qualificações.
- A transparência das qualificações é necessária para reduzir os obstáculos à mobilidade para fins de aprendizagem e de trabalho e para apoiar a aprendizagem ao longo da vida. As bases de dados/registos de qualificações tornam as qualificações transparentes para um público mais vasto.
- As descrições completas das qualificações nacionais são elaboradas de acordo com critérios e prioridades nacionais e podem referir-se a numerosos resultados de aprendizagem específicos. **As diferenças na formulação dos resultados de aprendizagem, por exemplo em termos de duração, formato, granularidade e limita a comparabilidade das qualificações, reduzem o potencial das ferramentas digitais para analisar, comparar ou utilizar informações sobre qualificações.**

# ACQF Orientação: Breve descrição dos resultados de aprendizagem das qualificações (2)

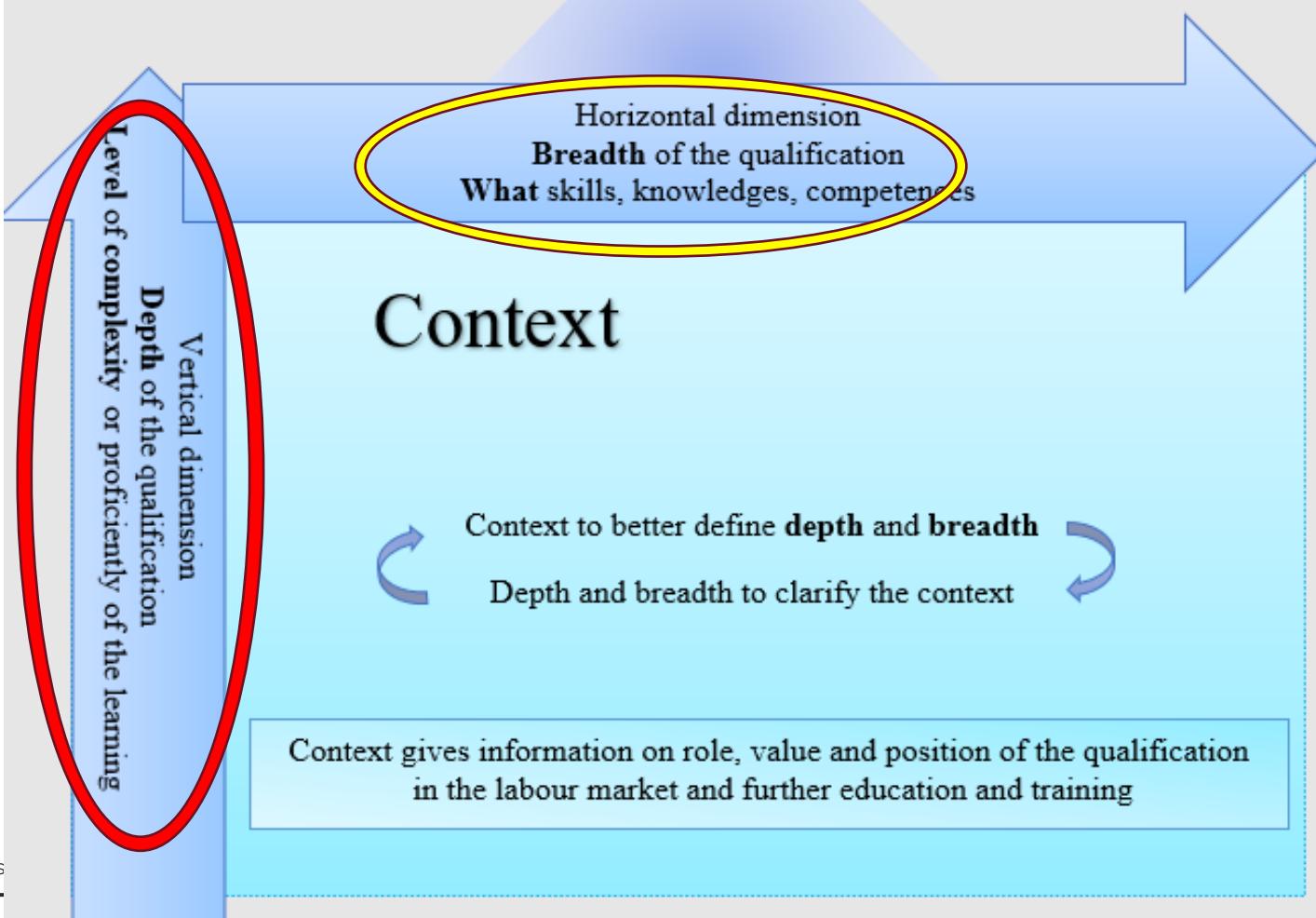
- Para alcançar a comparabilidade das qualificações, é fundamental que os resultados de aprendizagem das qualificações nas bases de dados/registos nacionais sejam descritos de forma facilmente comprehensível e comparável. **As descrições sucintas e sintéticas dos resultados de aprendizagem das qualificações têm múltiplos benefícios, uma vez que podem constituir um ponto de entrada para aprendentes individuais ou empregadores que procuram informações sobre qualificações específicas.** Podem permitir o acesso e uma melhor compreensão do conteúdo e do perfil de uma qualificação, indo além do título e do nível do QEQ/QNQ. Podem ser traduzidos mais facilmente em comparação com descrições longas de qualificações.
- Qualquer interveniente responsável pela definição e descrição dos resultados de aprendizagem das qualificações pode beneficiar destas orientações ao criar breves descrições das qualificações. Embora se centre principalmente nas qualificações plenas, as orientações são também relevantes para partes ou unidades de qualificações, ou microcredenciais, bem como para breves descrições dos resultados de aprendizagem dos programas de aprendizagem.

# ACQF Uso de descrições breves dos resultados de aprendizagem

- O desenvolvimento de descrições sucintas facilita a transparência e a comparabilidade das qualificações de diferentes sectores e países. Constituem igualmente uma oportunidade para melhorar ainda mais a qualidade e o alcance dos instrumentos existentes de partilha de informações sobre as qualificações.
- A nível nacional, as descrições sucintas podem ser utilizadas para fins de informação e comunicação, nomeadamente para apoiar quadros de qualificações e fazer parte de bases de dados e registos de qualificações.
- As breves descrições das qualificações devem permitir que os utilizadores nacionais e internacionais e as partes interessadas (aprendentes, empregadores, conselheiros, pais, professores, prestadores de ensino e formação, profissionais de validação, etc.) compreendam rapidamente o conteúdo e a complexidade da aprendizagem.



**Bloco A**



**Bloco B**

# ACQF Elementos constitutivos da abordagem

## • Bloco A: Aspetos formais.

- A.1 Comprimento da descrição (750-1500 caracteres sem espaço)
- A.2 Formato da descrição (resumo narrativo + alíneas).

## • Bloco B: Aspetos relativos ao conteúdo.

- B.1 Objetivos gerais e orientação da qualificação (sob a forma do texto narrativo)
- B.2 Os principais resultados de aprendizagem (sob a forma de pontos) para captar a orientação, o conteúdo e a complexidade da qualificação desenvolvida, abrangendo os seguintes aspetos:
  - B.2.1 Abrangência/âmbito da aprendizagem adquirida
  - B.2.2 Profundidade/complexidade da aprendizagem adquirida
  - B.2.3 Informações contextuais

### Bloco A: Aspetos formais

- A.1 Comprimento
- A.2 Formato

### Bloco B: Aspetos de conteúdo

- B.1 Objetivos e orientação da qualificação
- B.2 Principais resultados de aprendizagem
  - B.2.1 Amplitude/âmbito da aprendizagem
  - B.2.2 Profundidade/complexidade da aprendizagem
  - B.2.3 Informações contextuais

## Bloco A

### Formal aspects

#### A.1 Length

#### A.2 Format of the description

##### A.1 - Length

The description should stay in the range of 750 to 1500 characters (without space). This indicative length can provide sufficient space for capturing the essence of the qualification and it allows readers to quickly grasp its essential features. An indicative limit was set to ensure the description can be considered short.

##### A.2 – Format of the description

Describe the qualification using a combination of narrative and bullet points. The narrative should be used to present the overall objective and orientation of the qualification (aspect 3). Bullet points should be used to capture the specific learning outcomes (aspect 4)

*Table 1. Structure and format of the short description (narrative and bullet points)*

|   |   |
|---|---|
| Narrative presenting the overall objectives and orientation of the qualification. | The holder of the qualification.....        |
| Bullet points expressing learning outcomes  | He/she is able to:<br>1)<br>2)<br>3)<br>... |

*Source: EQF and Europass project group on short descriptions of learning outcomes of qualifications*

# Comprimento

- **750 a 1500 caracteres (sem espaço).**
  - Este comprimento indicativo dá espaço suficiente para capturar a essência da qualificação e permite que os leitores compreendam rapidamente suas características essenciais.
- As perguntas a seguir podem orientar esse processo de encurtamento de uma descrição completa:
  - Acordar o que enfatizar e priorizar na breve descrição;
  - Centrar a atenção no conteúdo essencial da qualificação;
  - Preste atenção às sobreposições e redundâncias no texto da descrição completa e funda/reorganize em conformidade;

**Bloco B.1****B1 - Overall objectives and orientation of the qualification in the form of a narrative**

The description should start with a concise introduction in the form of a narrative expressing the overall objective and orientation of the qualification, including information on context<sup>(13)</sup>. This should enable the reader to grasp the essence of the qualification and understand its role and position in relation to the labour market, education and training systems and/or society in general.

*Table 2. Overall objective and orientation of the qualification*

|  |   |
|--|---|
| Narrative presenting the overall objective and orientation of the qualification. | The holder of the qualification.....        |
| Bullet points expressing learning outcomes                                       | He/she is able to:<br>1)<br>2)<br>3)<br>... |

**Bloco B.2.1****Verbo – objeto  
– contexto****Concept definitions**

**Breadth/scope of learning** means to clarify the *scope* of the learning acquired with the qualification, and therefore delimit and point to the borderlines and boundaries of the achieved learning outcomes. This means to convey information on the types of knowledge acquired as well as to describe the skills and competences mastered by the holder of the qualification. The learning domains (also called horizontal dimension of qualification frameworks) outlined in EQF/NQF level descriptors are a starting point to reflect on the breadth of learning (<sup>15</sup>). See also annex III.

**Example:** *The holder of the qualifications can compare and evaluate educational policy initiatives of EU countries to inform evidence-based decision-making.*

**Example:** *The holder of the qualification can select and apply the most innovative restoration technique to preserve and protect historical structures*

**Example:** *The holder of the qualification can install and repair wooden constructions for different residential and industrial building*

**Comment:** by carefully choosing the verbs (“compare and assess” “select and apply” “install and repair”), the object (“educational policy initiatives of EU countries” “innovative restoration technique” “wooden constructions”) and by adding information on context (“to inform evidence-based decision-making” “to preserve and protect historical structures” “for different residential and industrial building); the knowledge, skills and competence acquired by the holder of the qualification – the breadth/scope of the learning – can emerge (knowledge on educational policy initiatives, techniques to conduct cross-country comparison and policy evaluation or restoration of historical structures; practical skills related to installing and repairing, etc).

**Depth/complexity of learning** is about clarifying the complexity and sophistication of learning acquired. In fact, within the same learning domain (e.g., theoretical knowledge or practical skills) there can be varying degree of expertise achieved. The EQF/NQF level descriptors are a starting point to define the depth and complexity of learning (<sup>16</sup>).

## Bloco B.2.2

**Verbo – objeto  
– qualificador –  
contexto**

**Example:** *the holder of the qualification can autonomously select and apply the most suitable research tools for collecting empirical evidence in the field of marine biology.*

**Example:** *the holder of the qualification can collect empirical evidence under supervision contributing to ongoing studies in the field of marine biology.*

**Comment:** by carefully choosing the verbs (“select and apply” “collect”), the object (“research tool” “empirical evidence”) and making use of qualifier “autonomously” and by adding information on context (“for collecting evidence” or “supporting studies in the field of marine biology” ) it can emerge the level of complexity of the learning acquired.

A informação sobre o contexto completa a definição de amplitude e profundidade dos resultados de aprendizagem

### Bloco B.2.3

**Information on context:** when writing the specific learning outcomes sentences in the form of bullet points, information on context serves to specify the learning outcomes acquired. To support this process these guidelines also provide recommendations on the syntactical structure of sentences expressing learning outcomes (see table 3). In addition to verbs and objects composing a basic sentence, additional information on context serve to provide further details, for example, on situations, methods and conditions. In fact, verbs or objects alone are not sufficient to capture the breadth and depth of learning outcomes. At the same time, information on context can help clarify the role and the position of the qualification in relation to the labour market, education and training and society in general. This last aspect should already emerge in the narrative presenting the overall objectives and orientation of the qualification (B1).

## Overall objective and orientation of the qualification - B.1

### Guiding questions:

- What can the qualification be used for in the labour market, in education and training and/or society in general?
- Which core knowledge, skills and competence acquired are held by the holder of the qualification?
- What is expected in terms of autonomy and responsibility?

In the form of narrative text

## Description of the main learning outcomes to capture orientation, content, and level of the qualification - B.2

The three aspects should interact and not be treated separately or applied rigidly

### Breath/scope of learning

#### B.2.1 (horizontal dimension)

- Delimit, specify, and link knowledge, skills, competences (starting point NQF/ EQF descriptors)
- Reflect on the balance between, for example, general, basic and technical knowledge, analytical, technical, practical skills and transversal skills and competences

### Guiding questions:

- What is the holder of the qualification expected to know and with what level of proficiency?
- What is the holder of the qualification expected to be able to do and with what level of proficiency?
- What is expected from the holder of the qualification in terms of wider, transversal skills and competences?
- What is expected from the holder of the qualification – for example as regards ability to work autonomously and taking responsibility?

### Depth/complexity of learning

#### B.2.1 (vertical dimension)

Show the level of complexity through a careful selection of actions verbs and objects; provide information on context; use precise adjectives and adverbs sparingly

### Context B.2.3

#### Double function:

- Better contextualise/specify the sentence's verb and object, providing for instance information on where the learning can take place, situations, conditions and expectations on autonomy → This can enhance clarity on the depth/complexity of learning as well as the breadth/scope of learning.
- Offer insights into the qualification's role in the labour market, education and training or society in general → This aspect should be already covered in the introductory narrative

Formal aspects of the description  
Length – A.1: 750 - 1500 characters (without spaces)  
Format A2: Narrative text and bullet points

# Estrutura básica das formulações de resultados de aprendizagem

| Subjeto           | Verbo de ação<br>(e advérbio, se relevante) | Objecto do verbo<br>(e adjetivo, se relevante)  | Contexto<br>(e advérbio/adjetivo, se relevante)   |
|-------------------|---|---|---|
| O/A aprendente... | espera-se que apresente                     | por escrito, os resultados da análise de risco; | permitindo que outros acompanhem o processo e repliquem os resultados.                              |
| O/A aprendente... | espera-se que distinga entre...             | os efeitos ambientais...                        | de gases de arrefecimento utilizados em sistemas de refrigeração.                                   |
| O/A aprendente... | espera-se que coordene                      | Atividades do pessoal executivo                 | em estaleiros de construção com <i>complexidade limitada</i>  |
| O/A aprendente... | espera-se que conduza                       | <i>projeções</i> financeiras avançadas          | usando ferramentas de planejamento de negócios e para apoiar o planeamento financeiro e de negócios |

Source: project group and Cedefop (2022). *Defining, writing and applying learning outcomes: a European handbook - Second edition*. Luxembourg: Publications Office of the European Union.

# Verbos

| <b>Broad/general action verbs</b> |         |          |           |                   |           |
|-----------------------------------|---------|----------|-----------|-------------------|-----------|
| use                               | perform | finish   | define    | take              | satisfy   |
| work                              | set     | consider | allow     | act               | take on   |
| carry out                         | keep    | note     | bring     | do                | deal with |
| make                              | proceed | put      | determine | take into account |           |
| give                              | fill    | act      | possess   | show              |           |

| <b>Precise action verbs</b> |             |           |               |             |             |
|-----------------------------|-------------|-----------|---------------|-------------|-------------|
| apply                       | accept      | construct | initiate      | shape       | correct     |
| check                       | lead        | resolve   | organise      | enforce     | estimate    |
| identify                    | configure   | eliminate | acquire       | serve       | learn       |
| prepare                     | adjust      | consult   | self-evaluate | calculate   | pack        |
| demonstrate                 | optimize    | conclude  | reproduce     | replace     | deliver     |
| develop                     | collect     | find      | guide         | summarize   | observe     |
| analyse                     | rebuild     | initiate  | dismount      | establish   | handle      |
| produce                     | comply with | count     | accompany     | support     | test        |
| communicate                 | supervise   | divide    | realise       | intervene   | repair      |
| participate                 | manufacture | direct    | react         | disassemble | report      |
| process                     | meet        | repeat    | remedy        | cooperate   | sell        |
| plan                        | receive     | guide     | anticipate    | return      | look up     |
| implement                   | recognize   | expose    | mount         | assure      | conduct     |
| install                     | formulate   | program   | employ        | transfer    | standardize |
| respect                     | complete    | explain   | limit         | elaborate   | structure   |
| integrate                   | update      | draft     | stake out     | justify     | insert      |
| maintain                    | document    | promote   | assist        | negotiate   | fulfil      |
| describe                    | disseminate | reflect   | refine        | visualise   | assess      |
| monitor                     | measure     | assess    | design        | compare     | set up      |

# ACQF Verbos (cont.)

|            |            |             |              |            |               |
|------------|------------|-------------|--------------|------------|---------------|
| manage     | read       | propose     | compile      | decide     | connect       |
| select     | assemble   | collaborate | calibrate    | delegate   | sketch        |
| present    | advise     | respond     | extract      | follow up  | improve       |
| follow     | build      | adapt       | write        | examine    | share         |
| present    | store      | master      | rehabilitate | detect     | combine       |
| ensure     | coordinate | inform      | look after   | sell       | specify       |
| prevent    | commission | solve       | obtain       | dismantle  | exchange      |
| create     | evaluate   | explore     | administer   | synthesise | indicate      |
| process    | organise   | draw        | synthesise   | modify     | verify        |
| place      | choose     | adopt       | take part    | renovate   | consolidate   |
| provide    | include    | undertake   | interpret    | allocate   | supply        |
| take stock | validate   | approve     | relate       | transform  | execute       |
| involve    | mobilise   | reorganise  | protect      | judge      | conceptualise |
| lead       | search     | instruct    | introduce    | accomplish | critique      |
| oversee    | revise     | run         | research     | diagnose   | restore       |
| experiment | validate   |             |              |            |               |

# Verbos (cont.)

**Examples of combination of actions verbs with same object that can show increasing complexity → make reference to chapter**

|                           |  |
|---------------------------|--|
| Design and implement      | Store and maintain                                 |
| Implement and document    | Manage and process                                 |
| Assure and document'      | Identify and initiate                              |
| Install and configure     | Identify and prevent                               |
| Install and check         | Identify and monitor                               |
| Assemble and install      | Identify and propose                               |
| Organise and check        | Pack and deliver                                   |
| Construct and check       | Assemble and insert                                |
| Check and comply with     | Prepare, identify and explain                      |
| Plan and organise         | Plan, prepare and implement                        |
| Plan and sketch'          | Coordinate, prepare and look after                 |
| Plan and implement        | Monitor, plan and report                           |
| Measure and analyse       | Develop, create and support                        |
| Analyse and manage        | Develop, write and evaluate                        |
| “Analyse and compare”     | Implement, integrate and check                     |
| Interpret and apply”      | Analyse, remedy and maintain                       |
| Inform and advise”        | Look up, analyse and assess                        |
| Advise and guide          | Demonstrate, integrate and apply                   |
| Cooperate and communicate | Identify, select, analyse                          |
| Communicate and negotiate | Analyse, evaluate and improve                      |
| Prepare and conclude      | Lead, supervise and respond                        |
| Prepare and compile       | Coordinate, direct and adjust                      |
| Undertake and organise    | Build, install, rebuild, maintain and rehabilitate |
| Produce and present       | Mount, assemble, disassemble and dismount          |
| Develop and adjust        |  |

# ACQF Verbos (cont.)

*Ambiguous and precise verbs - Cedefop Handbook on learning outcomes <sup>(2)</sup>*

| Ambiguous  | Precise                   |
|------------|---------------------------|
| Know       | Grasp the significance of |
| Understand | Become familiar with      |
| Enjoy      | Believe                   |
| Determine  | Be aware of               |
| Appreciate | Comprehend                |
|            | Distinguish between       |
|            | Differentiate             |
|            | Assemble                  |
|            | Adjust                    |
|            | Identify                  |
|            | Solve                     |
|            | Write                     |
|            | Recite                    |
|            | Construct                 |
|            | Contrast                  |
|            | Compare                   |
|            | List                      |

# Qualificadores

Examples of qualifiers extracted from level descriptors of national qualifications frameworks of countries referenced to the EQF<sup>23</sup>.

| <b>Examples of broad/general qualifiers</b> |                         |                           |
|---|-------------------------|---------------------------|
| Certain                                     | Key                     | Appropriate/appropriately |
| Relevant                                    | Particular/particularly | Suitable/suitably         |
| Very  | Broad/Broadly           | Successful/successfully   |
| Various                                     | Proper/properly         | Usual/usually             |
| Good  | Effective/effectively   | Important/importantly     |
| Required                                    | Wide/widely             |                           |

# Qualificadores (cont.)

**Example of qualifiers (adverbs or adjectives) that can support in conveying levels of complexity**

|                           |                           |                                    |
|---------------------------|---------------------------|------------------------------------|
| Basic                     | Advanced                  | Complete/completed/completely      |
| Familiar                  | Intermediate              | Complex/complicated                |
| Simple                    | Autonomous/autonomously   | Innovative/innovation/innovatively |
| Repetitive                | Creative/creatively       | Management/managerial              |
| Structured                | Independent/independently | Original/originality               |
| Defined                   | Specialised/specialist    | Substantial                        |
| Routine                   | New/novel                 | Responsible/responsibly            |
| Elementary                | Critical/critically       | Strategic/strategically            |
| Assigned                  | Comprehensive             | Unforeseeable/unforeseen           |
| Integrated                | Non-routine               | Conceptual/conceptually            |
| Non-specialised           | Unpredictable             | Predictable/predicably             |
| Limited                   | In-depth                  | Partially/partial/partly           |
| Everyday/daily/day-to-day | Predefined/predetermined  | Sophisticated                      |



**Exemplos de  
qualificações concretas**

# **Qualificações dos registos oficiais em linha de qualificações**

**Países: Botswana, Cabo Verde, Moçambique, África do Sul**

# Nas qualificações e nas bases de dados/registos de qualificações

## Exemplos:

- Botsuana
- Cabo Verde
- Moçambique
- África do Sul

### Registros online das qualificações nacionais

- Botsuana: BQA: [Register of registered qualifications](#)
- Cabo Verde: [UC-SNQ National Catalogue of Qualifications](#)
- Moçambique: [ANEP – National Catalogue of Professional Qualifications](#)
- África do Sul: [SAQA: Registration of Qualifications and Part-Qualifications](#) (4 searchable databases)

# Descritores de nível: exemplo

- Associado a um nível do QNQ
- O que se espera dos detentores de uma qualificação a esse nível



## Exemplo: QNQ de Cabo Verde – nível 5

### **Domínio: Responsabilidade e autonomia**

- Gerir e supervisionar em contextos de estudo e trabalho suscetíveis a mudanças imprevisíveis
- Rever e desenvolver o desempenho próprio e dos outros, tanto em termos quantitativos como qualitativos
- Trabalhar de forma independente quando são necessárias decisões ou iniciativas de nível intermédio
- Ser capaz de organizar o trabalho para si e para a equipa, de acordo com os objetivos e metas da organização e apoiar os outros para gerir eficazmente o tempo

Source: Cape Verde level descriptors and National Qualifications Catalogue

| Level descriptors in <u>Cape Verde NQF, level 5.</u><br><u>ACQF Inventory</u>   | Qualification level 5: AGE001_5: Accounting management.<br>Qualification registered in the National Qualifications Catalogue:<br>Cape Verde, NQF Level 5 AGE001_5   |
|---|---|
| <p>Knowledge: Comprehensive, specialised, factual and theoretical knowledge within a field of study or work and an awareness of the boundaries of that knowledge, which includes abstract technical understanding and capacity to search additional information and knowledge to improve the execution of functions.</p> <p>Skills: A comprehensive range of cognitive and practical skills required to develop creative solutions to abstract problems in routine situations and new contexts and activities. Capacity to select and apply equipment and methods, explain the alternatives, and ensure the technical support to solve more specific problems in known routines.</p> <p>Responsibility and autonomy: Manage and supervise in contexts of study and work susceptible to unpredictable change. Revise and develop performance of self and others, both in quantitative and qualitative terms. Work independently when decisions or initiatives at intermediate level are required. Be able to organise the work for self and the team, according to the objectives and goals of the organisation and support others to effectively manage time.</p> | <p>Broad short definition of the qualification: Carry out accounting, tax, financial and treasury control management in organisations and prepare administrative processes for presentation to public institutions, handling specific information and information management applications.</p> <p>Units of competency:</p> <ul style="list-style-type: none"> <li>• Carry out accounting and tax management</li> <li>• Carry out financial management</li> <li>• Carry out treasury management and control</li> <li>• Organise administrative processes for presentation to public entities</li> <li>• Handle office computer applications.</li> </ul> <p>Each “Unit of competency” is defined through a range of four to seven more granular “Elements of competency”, which in turn are specified in greater detail by “Assessment criteria”. This approach to describing the learning outcomes of the qualification cascades from the broad definition of the qualification to the granular outcomes applied as criteria in the context of assessment.</p> <p>A similar approach is applied in the context of the Competency-Based Approach (Approche par Compétences) implemented with some variation in TVET systems of several countries in Africa, e.g.: Cape Verde, Cameroon, Kenya, Morocco, and Mozambique.</p> |

Maputo, Day 3, Session 2: Learning outcomes

Table 16. Principles supporting the presentation of learning outcomes

| The learning outcomes description should be 500 to 1 500 characters and be written considering the following elements                      |   |   |   |
|--|---|---|---|
| It should present the qualification from the perspective of the learner and what he/she is expected to know, be able to do and understand. | It should use action verbs to signal the level of learning expected, normally with an (explicit or implicit) reference to the levels of the national qualifications framework and/or the EQF. | It should indicate the object and scope of the expected learning outcomes. This description should capture the main orientation of the qualification and the depth/breadth of the expected accomplishment. It can, if deemed appropriate, use domains as defined by NQFs/EQF. | It should clarify the occupational and/or social context in which the qualification operates. |

Source: Cedefop

Table 17 illustrates how the structure could be used in practice.

Table 17. Example of presenting learning outcomes

| The learner  | The verb   | The object and scope  | The context  |
|--|--|---|--|
| A master of occupational therapy science...  | <ul style="list-style-type: none"> <li>• has insight into</li> <li>• can critically test</li> <li>• can give advice</li> <li>• is able to take responsibility</li> </ul> | <ul style="list-style-type: none"> <li>• the organisation of health care</li> <li>• these insights in the field</li> <li>• on policy for the organisation and progress of occupational therapy</li> </ul> | at regional, national and international level<br>from the perspective of the principles of management and quality assurance of therapeutic interventions |
| He/she...  |  |   |  |
| To be presented in summary (414 characters)  |  |   |  |
| A master of occupational therapy science has insight into the organisation of health care at regional, national and international level and can critically test these insights in the field and give advice on policy. He/she is able to take responsibility for the organisation and progress of occupational therapy from the perspective of the principles of management and quality assurance of therapeutic interventions |  |   |  |

Source: Cedefop

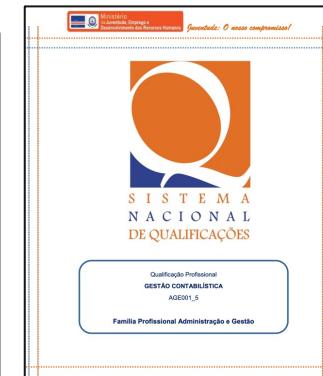
Source: Cedefop, 2017, p64

# Ex.: Cabo Verde, Gestão Contabilística, L5

Qualificação AGE001\_5  
GESTÃO CONTABILÍSTICA

| PERFIL PROFISSIONAL   |          |  |                        |
|---|----------|--|------------------------|
| Código  | AGE001_5 | Denominação  | GESTÃO CONTABILÍSTICA  |
| Nível   | 5        | Família Profissional   | Administração e Gestão |
| <b>COMPETÊNCIA GERAL</b>  |          | Realizar a gestão contabilística, fiscal, financeira e o controlo da tesouraria nas organizações e preparar processos administrativos para apresentação às instituições públicas, manuseando aplicativos informativos específicos e de gestão de informação. |                        |
| <b>UNIDADES DE COMPETÊNCIA</b>  | N.º      | Denominação  | Código                 |
|   | 1        | Realizar a gestão contabilística e fiscal.   | UC195_5                |
|   | 2        | Realizar a gestão financeira.  | UC196_5                |
|   | 3        | Realizar a gestão e controlo da tesouraria.  | UC197_5                |
|   | 4        | Organizar processos administrativos para apresentação às instituições públicas.  | UC198_4                |
|   | 5        | Manusear aplicativos informáticos de escritório.   | UC199_3                |
| <b>Âmbito profissional:</b><br><i>É um profissional que executa o seu trabalho por conta própria ou por conta</i> |          |  |                        |

Maputo, Day 3, Session 2: Learning outcomes



[http://snq.cv/wp-content/uploads/2019/07/AGE001\\_5-Gestão-Contabil%C3%ADstica.pdf](http://snq.cv/wp-content/uploads/2019/07/AGE001_5-Gestão-Contabil%C3%ADstica.pdf)

Qualificação AGE001\_5  
GESTÃO CONTABILÍSTICA

| PROGRAMA FORMATIVO DA QUALIFICAÇÃO PROFISSIONAL |          |   |                        |
|---|----------|---|------------------------|
| Código  | AGE001_5 | Denominação   | GESTÃO CONTABILÍSTICA  |
| Nível   | 5        | Família Profissional  | Administração e Gestão |
| <b>Duração indicativa</b>                       |          | 1.360 Horas   |                        |
| Unidades de competência                         | N.º      | Denominação   | Código                 |
|   | 1        | Realizar a gestão contabilística e fiscal.                                      | UC195_5                |
|   | 2        | Realizar a gestão financeira.   | UC196_5                |
|   | 3        | Realizar a gestão e controlo da tesouraria.                                     | UC197_5                |
|   | 4        | Organizar processos administrativos para apresentação às instituições públicas. | UC198_4                |
|   | 5        | Manusear aplicativos informáticos de escritório.                                | UC199_3                |

# ACQF Exemplo: Botswana, Diploma em Gestão de Turismo, L6

| QUALIFICATION SPECIFICATION   |                                     |  |                                     | SECTION A                           |  |
|---|-------------------------------------|--|-------------------------------------|-------------------------------------|--|
| <b>QUALIFICATION DEVELOPER</b>  |                                     | Imperial School of Business and Science (ISBS) |                                     |                                     |  |
| <b>TITLE</b>  | Diploma in Tourism Management       |  | <b>NCQF LEVEL</b>                   | 6                                   |  |
| <b>FIELD</b>  | Services                            | <b>SUB-FIELD</b>                               | Tourism Management                  |                                     |  |
| New qualification   | <input checked="" type="checkbox"/> | Review of existing qualification               |                                     |                                     |  |
| <b>SUB-FRAMEWORK</b>  | General Education                   | TVET   | Higher Education                    | <input checked="" type="checkbox"/> |  |
| <b>QUALIFICATION TYPE</b>   | Certificate                         | Diploma  | <input checked="" type="checkbox"/> | Bachelor                            |  |
|   | Bachelor Honours                    | Master   | <input checked="" type="checkbox"/> | Doctor                              |  |
| <b>CREDIT VALUE</b>   |                                     |  | 360 Credits                         |                                     |  |
| <b>RATIONALE AND PURPOSE OF THE QUALIFICATION</b>   |                                     |  |                                     |                                     |  |
| <p><b>Rationale</b></p> <p>The field of Tourism Management is crucial in developing countries such as Botswana. The government's long-term strategy to create a SADC tourism hub will require people who can communicate at all levels of the tourism industry. Tourism is the core strength of the Botswana economy and this qualification will prepare the youth of Botswana to create, lead and help grow the tourism industry.</p> <p>Human Resource Development Council (HRDC) has identified 12 key sectors of economy, which are derived from the national strategies and priorities such as the Economic Diversification Drive in Botswana. Tourism Management is an identified crucial field under Business Commerce and Management Sectors, which demonstrates the need of this qualification in Botswana, (BHRDS Fair and Career Clinics 2018. Pages 144-150).</p> <p>According to the National Development Plan (NDP) II, April 2017- March 2023 (p.126.S.6.196),"Tourism continues to be a key sector in diversifying Botswana's economy. Some of the Key programmes, which will continue to be implemented included tourism, cluster development, product development and diversification of programme...".</p> <p>The stakeholder survey undertaken, also revealed the fact that Tourism Management qualifications were needed in the Botswana market currently.</p> <p><b>Purpose of the Qualification</b></p> <p>The Purposes of this Qualification are to equip students with skills and knowledge to</p> |                                     |  |                                     |                                     |  |

Maputo, Day 3, Session 2: Learning outcomes

| QUALIFICATION SPECIFICATION   |  | SECTION B   |
|---|--|---|
| <b>GRADUATE PROFILE (LEARNING OUTCOMES)</b>   |  | <b>ASSESSMENT CRITERIA</b>  |
| On successful completion of the qualification, the learners shall be able to:   |  | Learners ability to <ul style="list-style-type: none"> <li>Explain the essential logistics and transport arrangements for conducting tourism events</li> <li>Demonstrate the kinds of duties and responsibilities to be delegated to the group members to conduct tourism events.</li> <li>Explain how to monitor the progress of the events.</li> </ul>  |
| Display skills in conducting events.  |  | <ul style="list-style-type: none"> <li>Speak effectively and persuasively with national and international clients.</li> <li>Write business letters to national and international clients to facilitate good service.</li> <li>Prepare reports following company policy guidelines.</li> </ul>   |
| Communicate effectively.  |  | <ul style="list-style-type: none"> <li>Prepare a cost analysis sheet.</li> <li>Prepare the budget for conducting tourism events.</li> <li>Record the day to day financial transactions of the tourism activities.</li> </ul>  |
| Demonstrate the skills in preparing budget for tourism management events.   |  | <ul style="list-style-type: none"> <li>Explain the needs and wants of the national and international clients.</li> <li>Facilitate accommodation for the tourists of their interest.</li> <li>Demonstrate the ability to supervise tour guide operations.</li> <li>Identify the legal and health issues pertaining tourism operations with respect to country to country</li> <li>Explain how to assess the climatic changes and the time differences pertaining tour guide operations.</li> <li>Identify the cultural differences and Explain how it affects the international tourists.</li> </ul> |
| Conduct tour guide operations for national and international clients.   |  | <ul style="list-style-type: none"> <li>Use Technology, <ul style="list-style-type: none"> <li>To reserve travel arrangement</li> <li>To book accommodation arrangements</li> </ul> </li> <li>Explain the advantages of the following in the Travel, tourism industry, <ul style="list-style-type: none"> <li>Internet</li> <li>Reservation system</li> <li>Mobile phone</li> <li>In-Room Technology.</li> </ul> </li> </ul>   |
| Integrate technology in travel, tourism and hospitality management sectors for effective marketing, and customer service. |  |   |

**1 Informação para o Registo da Qualificação**

| <b>Titulo da Qualificação:</b>   | Certificado Vocacional de Nível V em Contabilidade  |   |                         |                            |  |  |  |  |
|--|---|---|-------------------------|----------------------------|--|--|--|--|
| <b>Código Nacional:</b>  | Q ADG02500191   |   |                         |                            |  |  |  |  |
| <b>Campo:</b>  | Administração e Gestão  | <b>Subcampo:</b>  | <b>Contabilidade</b>    |                            |  |  |  |  |
| <b>Nível do QNQP:</b>  | 5   | <b>Créditos totais:</b>   | 120                     |                            |  |  |  |  |
| <b>Data do registo:</b>  |   |   | <b>Data da revisão:</b> |                            |  |  |  |  |
| <b>Progressão:</b>   | Os graduados com esta qualificação serão elegíveis para trabalhar no sector empresarial público e privado, assistindo o Chefe do Departamento de Administração e Finanças, podendo ainda assumir a responsabilidade pela liderança do departamento de contabilidade, numa pequena organização ou a direcção geral de uma micro empresa. Os técnicos com esta qualificação poderão progredir para o ensino superior. |   |                         |                            |  |  |  |  |
| <b>Regras de combinação de módulos</b>   |   |   |                         |                            |  |  |  |  |
| <b>Módulos de habilidades genéricas:</b> O candidato deve completar um mínimo de 16 créditos.                |   |   |                         |                            |  |  |  |  |
| <b>Módulos de habilidades vocacionais obrigatórios:</b> O candidato deve completar um mínimo de 84 créditos. |   |   |                         |                            |  |  |  |  |
| <b>Projecto Integrado e Experiência de Trabalho:</b> O candidato deve completar o mínimo de 20 créditos      |   |   |                         |                            |  |  |  |  |
| <b>Conteúdo da Qualificação</b><br><b>Módulos constantes nesta Qualificação</b>                              |   |   |                         |                            |  |  |  |  |
| Código do Módulo   | Código da Unidade de Competência relacionada  | Título do Módulo  | Número de Créditos      | Número de Horas Normativas |  |  |  |  |
| <b>Módulos de Habilidades Genéricas</b>  |   |   |                         |                            |  |  |  |  |
| MO HG025001  | UC HG025001   | Utilizar o Inglês para propósitos sociais, pessoais e profissionais | 2                       | 20                         |  |  |  |  |
| MO HG025002  | UC HG025002   | Comunicar informação relacionada com a profissão                    | 2                       | 20                         |  |  |  |  |
| MO HG025003  | UC HG025003   | Ler e responder a materiais escritos                                | 2                       | 20                         |  |  |  |  |
| MO HG025004  | UC HG025004   | Producir materiais escritos   | 2                       | 20                         |  |  |  |  |
| MO HG03501171  | UC HG03501171   | Resolver problemas de crescimento logarítmico.                      | 2                       | 20                         |  |  |  |  |
| MO HG03502171  | UC HG03502171   | Resolver problemas de optimização usando limites e derivadas.       | 2                       | 20                         |  |  |  |  |
| MO HG04501191  | UC HG04501191   | Participar num debate como orador principal e como interlocutor     | 2                       | 20                         |  |  |  |  |
| MO HG04502191  | UC HG04502191   | Interpretar e produzir textos explicativos e informativos           | 2                       | 20                         |  |  |  |  |
| <b>Total</b>   |   | <b>16</b>   | <b>160</b>              |                            |  |  |  |  |

| Módulos de Habilidades Vocacionais Obrigatórios |                 |  |    |                        |
|---|-----------------|--|----|------------------------|
| MO ADG025001191                                 | UC ADG025001191 | Operar com a contabilidade da Banca, Seguros e Instituições sem fins lucrativos    | 12 | 120                    |
| MO ADG025007191                                 | UC ADG025007191 | Sistematizar a informação para apoio à tomada de decisão                           | 12 | 120                    |
| MO ADG025008191                                 | UC ADG025008191 | Avaliar alternativas rotineiras e não rotineiras numa empresa                      | 6  | 60                     |
| MO ADG025009191                                 | UC ADG025009191 | Aplicar regulamentação, procedimentos e técnica de auditoria externa               | 6  | 60                     |
| MO ADG025005191                                 | UC ADG025005191 | Elaborar o orçamento e apurar os desvios orçamentais                               | 8  | 80                     |
| MO ADG025010191                                 | UC ADG025010191 | Utilizar instrumentos de controlo de gestão  | 4  | 40                     |
| MO ADG014005191                                 | UC ADG014005191 | Aplicar os procedimentos de Higiene e Segurança no Trabalho                        | 4  | 40                     |
| MO ADG025004191                                 | UC ADG025004191 | Analisar procedimentos de controlo interno e elaborar parecer de auditoria interna | 4  | 40                     |
| MO ADG025002191                                 | UC ADG025002191 | Realizar a análise económico financeira  | 8  | 80                     |
| MO ADG025003191                                 | UC ADG025003191 | Realizar a análise de projecto de investimento                                     | 8  | 80                     |
| MO ADG025006191                                 | UC ADG025006191 | Aplicar técnicas de angariação e avaliação de alternativas de financiamento        | 8  | 80                     |
| MO ADG035001191                                 | UC ADG035001191 | Organizar e zelar por espaços e equipamentos de trabalho                           | 2  | 20                     |
| MO ADG025011191                                 | UC ADG025011191 | Aplicar os procedimentos de Ética do profissional de Contabilidade                 | 2  | 20                     |
| <b>Subtotal</b>                                 |                 |  |    | <b>84</b> <b>840</b>   |
| Projecto Integrado e Experiência de Trabalho    |                 |  |    |                        |
| MO ADG025012191                                 | UC ADG025012191 | Elaborar Projecto Integrado  | 4  | 40                     |
| MO ADG025013191                                 | UC ADG025013191 | Levar a cabo uma experiência de trabalho   | 16 | 160                    |
| <b>Sub-total</b>                                |                 |  |    | <b>20</b> <b>200</b>   |
| <b>TOTAL</b>                                    |                 |  |    | <b>120</b> <b>1200</b> |

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**SOUTH AFRICAN QUALIFICATIONS AUTHORITY**
**REGISTERED QUALIFICATION:**
**Advanced Diploma in Logistics**

| SAQA QUAL ID  | QUALIFICATION TITLE              |   |                                     |                              |  |  |  |  |
|---|----------------------------------|---|-------------------------------------|------------------------------|--|--|--|--|
| 101960  | Advanced Diploma in Logistics    |   |                                     |                              |  |  |  |  |
| <b>ORIGINATOR</b>   |                                  |   |                                     |                              |  |  |  |  |
| University of Johannesburg                                |                                  |   |                                     |                              |  |  |  |  |
| <b>PRIMARY OR DELEGATED QUALITY ASSURANCE FUNCTIONARY</b> |                                  | <b>NQF SUB-FRAMEWORK</b>                              |                                     |                              |  |  |  |  |
| CHE - Council on Higher Education                         |                                  | HEQSF - Higher Education Qualifications Sub-framework |                                     |                              |  |  |  |  |
| <b>QUALIFICATION TYPE</b>                                 | <b>FIELD</b>                     |   | <b>SUBFIELD</b>                     |                              |  |  |  |  |
| Advanced Diploma  | Field 11 - Services              |   | Transport, Operations and Logistics |                              |  |  |  |  |
| <b>ABET BAND</b>  | <b>MINIMUM CREDITS</b>           | <b>PRE-2009 NQF LEVEL</b>                             | <b>NQF LEVEL</b>                    | <b>QUAL CLASS</b>            |  |  |  |  |
| Undefined   | 120                              | Not Applicable  | NQF Level 07                        | Regular-Provider-ELOAC       |  |  |  |  |
| <b>REGISTRATION STATUS</b>                                | <b>SAQA DECISION NUMBER</b>      |   | <b>REGISTRATION START DATE</b>      | <b>REGISTRATION END DATE</b> |  |  |  |  |
| Reregistered  | SAQA 091/21                      |   | 2021-07-01                          | 2023-06-30                   |  |  |  |  |
| <b>LAST DATE FOR ENROLMENT</b>                            | <b>LAST DATE FOR ACHIEVEMENT</b> |   |                                     |                              |  |  |  |  |
| 2024-06-30  | 2027-06-30                       |   |                                     |                              |  |  |  |  |

In all of the tables in this document, both the pre-2009 NQF Level and the NQF Level is shown. In the text (purpose statements, qualification rules, etc), any references to NQF Levels are to the pre-2009 levels unless specifically stated otherwise.

This qualification replaces:

| Qual ID | Qualification Title               | Pre-2009 NQF Level | NQF Level                  | Min Credits | Replacement Status |
|---------|-----------------------------------|--------------------|----------------------------|-------------|--------------------|
| 83908   | Bachelor of Technology: Logistics | Level 7            | Level TBA: Pre-2009 was L7 | 120         |                    |

**PURPOSE AND RATIONALE OF THE QUALIFICATION**

**Purpose:**  
The purpose of this qualification is to make provision for the development of intellectual knowledge and applied competence related to procurement, logistics processes and practices, project management, logistics research, global supply management and quantitative techniques.

The inclusion of research methodology and a research project module, as well as a practical module in which learners will be required to apply their acquired theoretical knowledge to current industry-related challenges. This qualification offers students the opportunity to balance theory, research and practical application in their learning experience.

The simulation programme provides a practical application in a logistics environment, including, but not limited to, the management of time, materials handling, in-bound and out-bound logistics, staff deployment and morale, process design, cost effectiveness, customer service, cash/money flow, product-mix decisions, demand forecasting, quality assurance, procurement, and stock rotation. Teaching for this module is action-based, i.e. the module provides an environment in which learners, apply theoretical understanding, take actions and discover the consequences of the actions in order to develop an understanding of the objectives and business drivers of a logistics business. The simulation also focuses on group participation and interaction.

The learning outcomes of this qualification is aligned with requirements of the Level 7 Exit Level Outcomes since learners are required to apply theoretical knowledge to complex problems and to present such application in a well-structured argument using academic discourse. The learners are also expected to demonstrate the following: integrated knowledge

<https://regqs.saqa.org.za/viewQualification.php?id=101960>

**Exit level outcomes**

1. Plan and coordinate logistics processes and practices so that operational and strategic targets are met.
2. Optimise supply chain processes through selecting and/or combining the best methods and practices in a globalised supply chain environment.
3. Identify and apply appropriate and applicable logistics-related quantitative techniques and methods relevant to specific logistics situation.
4. Identify and explain the key logistics related problems and solutions from a simulation model.
5. Execute logistics and distribution decisions within a supply chain.
6. Complete a research project related to logistics management.

# Issues and solutions

## Questões

«Evitar o emburrecimento»: Declarações demasiado pormenorizadas e prescritivas podem prejudicar e conduzir a um «emburrecimento» do processo de aprendizagem e avaliação

**Esteja atento às contradições e tensões, especialmente entre escolas de pensamento:**

***Tradição comportamentalista:***

- Enfatizar os resultados de aprendizagem como mensuráveis, orientados para resultados, completos para prescrever e controlar a aprendizagem
- Claramente observável e mensurável

***Abordagem construtivista:***

- Enfatizar que os resultados da aprendizagem sejam orientados para o processo e abertos, a fim de permitir a aprendizagem
- Mensurabilidade limitada

Maputo, Day 3, Session 2: Learning outcomes

## Formas de os abordar

- Os resultados de aprendizagem, escritos como limiares, não impedem que os alunos ultrapassem esses limiares/expectativas mínimas
- Os resultados de aprendizagem têm de ser definidos e escritos de uma forma que permita a adaptação e interpretação locais por parte dos professores e alunos
- Os resultados de aprendizagem devem ajudar os professores a identificar e combinar métodos de ensino. Os resultados de aprendizagem orientam um processo de aprendizagem, não devem restringi-lo
- É essencial encontrar o equilíbrio entre resultados de aprendizagem prescritivos e descriptivos
- Garantir que os resultados de aprendizagem são adequados à sua finalidade

# Facilitar a aplicação de descritores de nível.

A aplicação de descritores de nível baseados em resultados de aprendizagem pode ser um desafio.

A compreensão do papel, dos conceitos, da lógica vertical e horizontal dos descritores ao nível do QNQ é fundamental e deve ser um tema em todos os programas de formação de professores, nos currículos dos institutos pedagógicos e nos programas relevantes de desenvolvimento de capacidades promovidos por ministérios, instituições do QNQ e projetos de desenvolvimento curricular. Os descritores de nível são um elo fundamental entre o QNQ e o ecossistema de aprendizagem, ensino e certificação.

**Para facilitar a utilização e a aplicação, os descritores de nível devem:**

- Seja detalhado o suficiente para capturar as complexidades de um QNQ/QRQ
- Ser suficientemente geral para acomodar diferentes partes dos sistemas de qualificações
- Ser adequado para todos os contextos (não muito acadêmico, teórico e prolixo)
- Explique a lógica dos domínios, subdomínios e níveis, de preferência com um glossário que os acompanhe
- Ser aplicado de forma consistente nos países
- Tornar-se visível e acessível aos utilizadores através de formação, reforço de capacidades, workshops e sessões de informação
- **Capturar o equilíbrio entre ser prescritivo e ser descritivo**

# Obrigada

077

## Anexo – temas relacionados

RPL

## RPL gives us wings

### Inclusion, equity

Recognition, validation and certification  
of non-formal and informal learning,  
skills and competences

(RPL, RVCC/RCA, VAE, VN FIL)

**Learning outcomes are central for RPL**



# ACQF Make the invisible - visible: skills acquired by experience/informal, non-formal learning

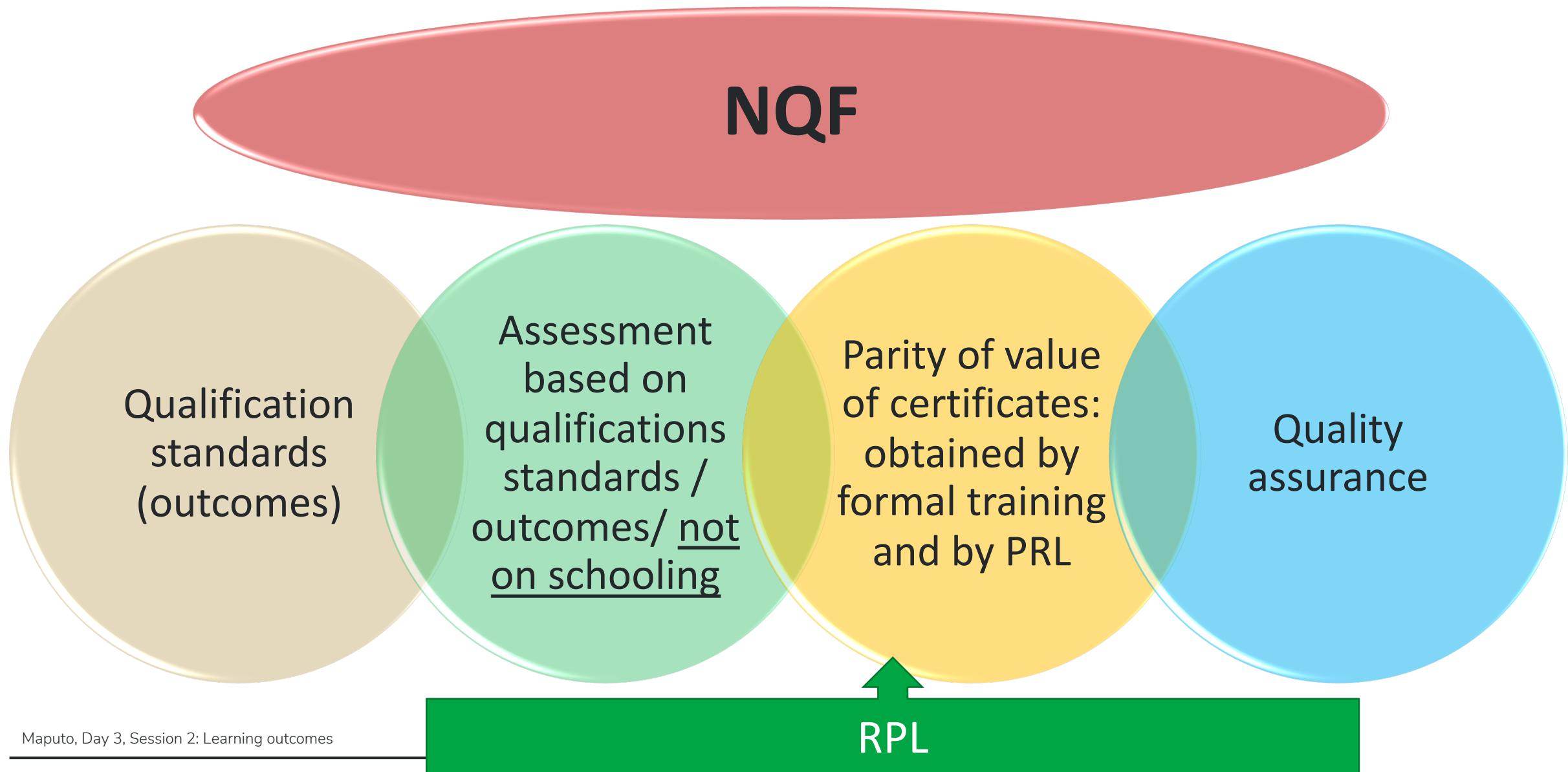
Non-formal and informal learning are key parts of lifelong learning

People learn at any time, anywhere throughout their lives, not only in formal education and training systems and pathways, but also in non-formal and informal learning settings.

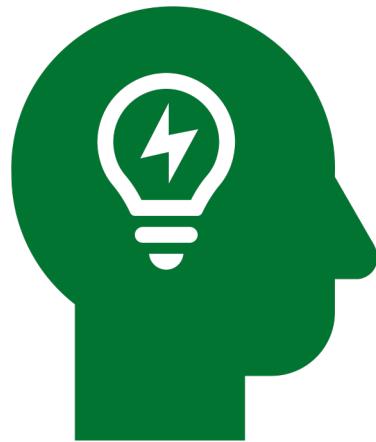
This learning can be made visible via RPL / VN FIL. **Identification, documentation, assessment and certification of learning outcomes.**

The growth of digital and online learning, access to digital skills assessment and digital credentials tools offer new potentialities that can benefit applicants, and the effectiveness of RPL / RVCC /RCA systems

# What connection with NQF?



# Your views...write in chatbox



“Learning outcomes are the **GPS** in the eco-system of qualifications”:

- Do you agree?
- Why?
- Comments!



For your further reading:  
ACQF level descriptors

# Level descriptors



# Definition: level descriptors

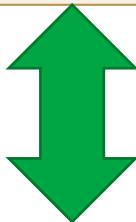
## Level descriptor

A statement describing learning achievement at a particular level of a Qualifications Framework that provides a broad indication of the types of learning outcomes and assessment criteria that are appropriate to a qualification at that level.

# Level descriptors of NQFs and RQFs: Similarities

## NQF

- Are at the heart of development of qualifications frameworks
- Are formulated as general learning outcomes statements and signal transparency
- Are suited to a particular purpose
- Are an agreed central reference point and multi-stakeholder platform for dialogue
- Based on logic along vertical and horizontal dimensions



## RQF

- Based on learning outcomes
- Level descriptors are described as a hierarchy of levels of learning complexity, based on learning outcomes
- Support NQF development and promote learning outcomes based approaches in the regional block

# Level descriptors of NQFs and RQF: Differences

## NQF level descriptors

### More detailed and complex

- ✓ capture the complexities of the national system
- ✓ describe the complexity of learning in qualifications/ qualification types and are often linked to features of existing qualifications.
- ✓ as a benchmark for levels of learning achievement recognised at national level they orient the allocation of a national qualification to an NQF level.
- ✓ The positioning of two or more qualifications on the same NQF level indicates that the qualifications are broadly comparable in terms of generic complexity at that level of the NQF, regardless of where or how the qualification was obtained.



## RQF level descriptors

### RQF level descriptors serve purposes complementary to those of NQF's:

- ✓ a basis for referencing levels of NQFs or systems to the RQF
- ✓ orientation for countries/ regions in developing qualifications frameworks or systems
- ✓ orientation towards common minimum benchmarks for outcomes of learning on the regional block
- ✓ level descriptors signify the levels of learning complexity at regional level
- ✓ do not capture the same complexities that are evident in national level descriptors

## 1. Reference sources, tools and path

1. Reference to global knowledge and practice related to level descriptors in qualifications frameworks (national, regional)

### 2. Reference to the African context

- Stocktaking and overview of level descriptors and domains of learning in existing NQFs and RQFs in Africa. Outputs: ACQF Feasibility Study (2021), ACQF Thematic Brief 3.1: level descriptors (2020).
- Special survey on NQFs, level descriptors, and learning outcomes, carried out in August 2021. The findings of the survey informed the proposed domains of learning of ACQF level descriptors.

### 3. Methodological Guidance:

- a) Developed and published the Orientation Note on Regional Qualifications Frameworks (2021) and other relevant sources
- b) ACQF Guideline 2 and related Training Module; ACQF thematic brief 10

## 4. Practical method for conceptualisation, drafting, review of the ACQF level descriptors:

- Expert team: lead author and four expert contributors and reviewers
- Systematic process, based on:
  - Planned focused team meetings
  - Progressive matrix, encapsulating all versions, specific glossary, comments
  - Advanced draft of the grid of ACQF level descriptors was presented and discussed at a wider internal meeting with all experts
  - Final draft of the level descriptors was incorporated in the dedicated ACQF Guideline Two and presented for comments to the ACQF advisory group meeting, on 13 January, 2022. The guideline was shared with the advisory group four weeks before the meeting. All documents for review and debate by the advisory group are accessible at the ACQF intranet
  - The advisory group was invited to provide more substantive comments on all ACQF guidelines presented at the meeting held on 13 January, 2022. A period of four weeks was given for this consultation process, administered through a survey. The comments received were incorporated in the draft guidelines. The proposed draft level descriptors did not receive objections or requests of major modifications.

## Overall design: ACQF level descriptors

The ACQF descriptors:

- are regional, generic, broad statements of learning outcomes complexity that can accommodate and value all forms of learning (formal, non-formal and informal)
- can be applied across all African Union countries and all education and training sectors

10 levels

Detailed glossary explaining terms in the ACQF descriptors

3 domains

### Underpinning principles of ACQF LDs



learning outcomes orientation



transparency



Future orientation



Generic in scope



Developmental and cumulative



Conceptual and technical clarity

# ACQF level descriptors: domains of learning - definition

|  |   | Domains of learning   |   |
|--|---|---|---|
| Level  | Knowledge   | Skills  | Autonomy and responsibility   |
| <b>Definition of the domains of learning</b> | In the context of ACQF “Knowledge” includes various kinds of knowledge such as facts, principles, and theories in various areas | In the context of ACQF “Skills” refer to the ability to use knowledge to respond to information and address problems. Skills include cognitive, communication, digital, green, innovation, practical and social skills. | In the context of ACQF “Autonomy and responsibility” refers to the context and extent of the application of autonomy and responsibility |

# ACQF descriptors (horizontal logic and glossary)

## Example (simple, L1)

| Level   | Knowledge  | Skills  | Autonomy and Responsibility  |
|---|--|---|--|
| <b>Level 1: The learning outcomes related to formal, non-formal, and informal learning at this level include:</b> | <b>Simple</b> knowledge, literacy, and numeracy  | Simple communication, cognitive and practical skills required to follow simple instructions, and use simple, <b>repetitive</b> solutions to address simple problems           | <b>Highly structured</b> , repetitive contexts under <b>close</b> supervision and guidance taking <b>minimal</b> responsibility for self |
| <b>Level 2: The learning outcomes related to formal, non-formal and informal learning at this level include:</b>  | <b>Basic</b> knowledge incorporating comprehension and recall of factual and operational knowledge in some areas | Basic communication, cognitive and practical skills required to use <b>concrete</b> information, ideas and <b>known</b> solutions to address <b>straight-forward</b> problems | <b>Structured</b> contexts under limited supervision and guidance taking <b>limited</b> responsibility for self and group outcomes       |

Meta-descriptor glossary

| Term          | In the ACQF level descriptors the term:  | Progression in complexity       | Levels |
|---------------|--|---------------------------------|--------|
| <b>Simple</b> | Means uncomplicated and easy to understand. It can be used without experience and is found at the lowest level of complexity | Simple to straightforward/basic | L1     |

# ACQF descriptors (horizontal logic and glossary)

## Example (mastery, L9)

| Level  | Knowledge   | Skills   | Autonomy and Responsibility   |
|--|---|--|---|
| <b>Level 9: The learning outcomes related to formal, non-formal and informal learning at this level include:</b>   | <b>Mastery</b> of a complex body of knowledge <b>at the forefront</b> of a discipline/area  | Skills mastery required to demonstrate originality and new insights in research and/or innovation and <b>formulate and test</b> theories to show mastery of highly complex, abstract problems                                  | <b>Highly specialised</b> contexts demonstrating mastery in autonomy and responsibility |
| <b>Level 10: The learning outcomes related to formal, non-formal, and informal learning at this level include:</b> | <b>Substantial and original</b> knowledge contribution that extends the forefront of a discipline/area and/or <b>at the interface</b> between disciplines/areas | <b>Expert</b> skills and techniques that demonstrate innovation, interpretation and creation of new ideas required to critically evaluate, formulate, and test theories to address <b>emergent, new,</b> and critical problems | Emergent new contexts demonstrating expertise in management of new ideas                |

| Term           | In the ACQF level descriptors the term:   | Progression in complexity | Levels |
|----------------|---|---------------------------|--------|
| <b>Mastery</b> | Means superiority in knowledge and skills | Mastery to expertise      | L9     |

# ACQF Level descriptors 1-5

| Level   | Knowledge  | Skills   | Autonomy and Responsibility   |
|---|--|--|---|
| <b>Level 1:</b> The learning outcomes related to formal, non-formal, and informal learning at this level include: | <b>Simple</b> knowledge, literacy, and numeracy  | Simple communication, cognitive and practical skills required to follow simple instructions, and use simple, <b>repetitive</b> solutions to address simple problems  | <b>Highly structured</b> , repetitive contexts under <b>close</b> supervision and guidance taking <b>minimal</b> responsibility for self  |
| <b>Level 2:</b> The learning outcomes related to formal, non-formal and informal learning at this level include:  | <b>Basic</b> knowledge incorporating comprehension and recall of factual and operational knowledge in some areas | Basic communication, cognitive and practical skills required to use <b>concrete</b> information, ideas and <b>known</b> solutions to address <b>straight-forward</b> problems  | <b>Structured</b> contexts under limited supervision and guidance taking <b>limited</b> responsibility for self and group outcomes  |
| <b>Level 3:</b> The learning outcomes related to formal, non-formal, and informal learning at this level include: | <b>Factual and operational</b> knowledge incorporating some theoretical aspects in some areas                    | A <b>range</b> of communication, cognitive, practical and technical skills required to <b>interpret</b> and communicate ideas and detailed information, and <b>select and use</b> known solutions to address <b>familiar</b> problems  | <b>Predictable</b> contexts under <b>routine</b> supervision and guidance, with <b>initiative</b> for self-responsibility and some responsibility for group outcomes  |
| <b>Level 4:</b> The learning outcomes related to formal, non-formal and informal learning at this level include:  | Mainly factual, operational or technical knowledge <b>incorporating theoretical</b> aspects in one or more areas | <b>Well-developed technical</b> skills required to analyse information and new ideas, <b>make informed judgements</b> , communicate outcomes and apply <b>varied</b> solutions to varied (familiar and unfamiliar) problems  | Varied (predictable and unpredictable) contexts with adaptability and initiative for self-direction under general guidance, taking <b>full responsibility for self</b> , some planning and responsibility for group outcomes and initiative for responsibility for others |
| <b>Level 5:</b> The learning outcomes related to formal, non-formal, and informal learning at this level include: | Mainly technical or theoretical knowledge with <b>substantial depth</b> in a discipline/area                     | A <b>range</b> of well-developed technical skills, <b>with some specialisation</b> , required to analyse information and new ideas, construct and communicate a <b>coherent argument</b> , and apply a <b>range of solutions</b> , often in combination, to address <b>unfamiliar</b> problems | <b>Unpredictable</b> contexts with full autonomy and <b>full responsibility for self and group outcomes</b> , and some responsibility for others  |

To assist the comparison of NQF descriptors with ACQF descriptors:

- It will help to identify key words in each level
- This also assists with checks for horizontal coherence

| Level   | Knowledge   | Skills   | Autonomy and Responsibility   |
|---|---|--|---|
| <b><u>Level 6:</u></b> The learning outcomes related to formal, non-formal and informal learning at this level include:   | <u>Highly technical</u> or theoretical knowledge, with specialisation in a discipline/area  | Highly technical and <u>specialised</u> skills required to collate, analyse, synthesise, and communicate a range of information and new ideas, and <u>formulate or adapt</u> different solutions to address <u>complex and sometimes abstract</u> problems | <u>Highly variable</u> contexts with <u>well-developed autonomy</u> and <u>responsibility for self and group outcomes</u> and <u>responsibility for resources and processes</u> |
| <b><u>Level 7:</u></b> The learning outcomes related to formal, non-formal and informal learning at this level include:   | <u>Advanced analytical and/or specialised</u> knowledge of a discipline/area  | Advanced, specialised skills required to demonstrate advanced analysis and initiative for <u>new insights</u> and ideas in research and/or innovation, and formulate <u>advanced solutions</u> to address <u>complex and abstract</u> problems             | <u>Complex and variable</u> contexts with <u>advanced autonomy and responsibility</u>   |
| <b><u>Level 8:</u></b> The learning outcomes related to formal, non-formal and informal learning at this level include:   | <u>Highly advanced</u> , complex knowledge of a discipline/area   | Highly advanced, complex skills required to demonstrate highly advanced analysis, communicate new insights and ideas in research and/or innovation, and formulate highly advanced solutions to address <u>highly complex and abstract</u> problems         | Highly complex contexts with some specialisation demonstrating highly advanced autonomy and responsibility  |
| <b><u>Level 9:</u></b> The learning outcomes related to formal, non-formal and informal learning at this level include:   | <u>Mastery</u> of a complex body of knowledge <u>at the forefront</u> of a discipline/area  | Skills mastery required to demonstrate originality and new insights in research and/or innovation and <u>formulate and test</u> theories to show mastery of highly complex, abstract problems  | <u>Highly specialised</u> contexts demonstrating mastery in autonomy and responsibility   |
| <b><u>Level 10:</u></b> The learning outcomes related to formal, non-formal, and informal learning at this level include: | <u>Substantial and original</u> knowledge contribution that extends the forefront of a discipline/area and/or <u>at the interface</u> between disciplines/areas | <u>Expert</u> skills and techniques that demonstrate innovation, interpretation and creation of new ideas required to critically evaluate, formulate, and test theories to address <u>emergent, new</u> , and critical problems                            | Emergent new contexts demonstrating expertise in management of new ideas  |

To assist the comparison of NQF descriptors with ACQF descriptors:

- It will help to identify key words in each level
- This also assists with checks for horizontal coherence

# Vertical logic (cumulative, progression in complexity)

1

simple

2

straightforward

3

familiar

4

varied

5

unfamiliar

6

complex and sometimes abstract

7

complex and abstract

8

highly complex

9

mastery

10

emergent, new

NB:

- Progression goes from lower to higher levels of complexity
- The arrow goes down, because we start the levels matrix at level 1

Skills domain:  
Types of problems (sub-element)

To assist the comparison of NQF descriptors with ACQF descriptors:

- It will help to identify the progression in complexity
- This also assists with checks for vertical coherence

| The learning outcomes related to formal, non-formal and informal learning at these levels include: | Knowledge domain |   |  |
|--|------------------|---|--|
|  | Level            | Type of Knowledge   | Scope  |
|  | Level 1          | Simple knowledge, literacy and numeracy   |  |
|  | Level 2          | Basic knowledge incorporating comprehension and recall of factual and operational knowledge | In some areas  |
|  | Level 3          | Factual and operational knowledge incorporating some theoretical aspects                    | In some areas  |
|  | Level 4          | Mainly factual, operational or technical knowledge incorporating theoretical aspects        | In one or more areas   |
|  | Level 5          | Mainly technical or theoretical knowledge with substantial depth                            | In a discipline/ area  |
|  | Level 6          | Highly technical or theoretical knowledge, with specialisation                              | In a discipline/ area  |
|  | Level 7          | Advanced analytical, and/ or specialised knowledge  | Of a discipline/ area  |
|  | Level 8          | Highly advanced, complex knowledge  | Of a discipline/ area  |
|  | Level 9          | Mastery of a complex body of knowledge  | At the forefront of a discipline/ area   |
|  | Level 10         | Substantial and original knowledge contribution   | That extends the forefront of a discipline/ area and/ or at the interface between disciplines/ areas |

- Knowledge sub-elements
- Type of knowledge
  - Scope



| Skills domain |   |   |   |
|---------------|---|---|---|
| Level         | Type of skills  | Response to information   | Addressing types of problems  |
| Level 1       | Simple communication, cognitive and practical skills                | Follow simple instructions  | Use simple repetitive solutions to address simple problems                                      |
| Level 2       | Basic communication, cognitive, and practical skills                | Use concrete information and ideas  | Use known solutions to address straightforward problems   |
| Level 3       | A range of communication, cognitive, practical and technical skills | Interpret and communicate ideas and detailed information  | Select and use known solutions to address familiar problems                                     |
| Level 4       | Well-developed technical skills                                     | Analyse information and ideas, make informed judgements and communicate outcomes                          | Apply varied solutions to address varied (familiar and unfamiliar) problems                     |
| Level 5       | A range of well-developed technical skills with some specialisation | Analyse information and new ideas, and construct and communicate coherent arguments                       | Apply a range of solutions often in combination to address unfamiliar problems                  |
| Level 6       | Highly technical and specialised skills                             | Collate, analyse, synthesise, and communicate a range of information and new ideas                        | Formulate or adapt different solutions to address complex and sometimes abstract problems       |
| Level 7       | Advanced skills   | Demonstrate advanced analysis and initiative for new insights and ideas in research and/ or innovation    | Formulate advanced solutions to address complex and abstract problems                           |
| Level 8       | Highly advanced, complex skills                                     | Demonstrate highly advanced analysis and communicate new insights and ideas in research and/or innovation | Formulate highly advanced solutions to address highly complex and abstract problems             |
| Level 9       | Mastery   | Demonstrate originality and new insights in research and/or innovation                                    | Formulate and test theories to show mastery of highly complex, abstract problems                |
| Level 10      | Expert skills and techniques  | Demonstrate innovation, interpretation and creation of emergent and new ideas                             | Critically evaluate, formulate and test theories to address emergent, new and critical problems |

- Skills sub-elements
- Type of skills
- Response to information
- Addressing types of problems

### Autonomy and responsibility domain

| The learning outcomes related to formal, non-formal and informal learning at these levels include: | Level   | Autonomy and responsibility domain                                    |  |  |
|--|---|---|--|--|
|  | Context   | Autonomy  | Responsibility   |  |
|  | Level 1<br>Highly structured, repetitive contexts           | Close supervision and guidance  | Minimal responsibility for self  |  |
|  | Level 2<br>structured contexts                              | Limited supervision and guidance                                      | Limited responsibility for self and group outcomes   |  |
|  | Level 3<br>Predictable contexts                             | Routine supervision and guidance and initiative for adaptability      | Initiative for self-responsibility and some responsibility for group outcomes  |  |
|  | Level 4<br>Varied (predictable and unpredictable) contexts  | Adaptability and initiative for self-direction under general guidance | Full self-responsibility, some planning and responsibility for group outcomes and initiative for responsibility for others |  |
|  | Level 5<br>Unpredictable contexts                           | Full autonomy   | Full responsibility for self and group outcomes and some responsibility for others   |  |
|  | Level 6<br>Highly variable contexts                         | Well-developed autonomy   | Well-developed responsibility for self and group outcomes; responsibility for resources and processes                      |  |
|  | Level 7<br>Complex and variable contexts                    | Advanced autonomy   | Advanced   |  |
|  | Level 8<br>Highly complex contexts with some specialisation | Highly advanced autonomy  | Highly advanced  |  |
| Level 9<br>Highly specialised contexts   |   | Mastery of autonomy   | Mastery  |  |
| Level 10<br>Emergent, new contexts   |   | Expertise   | Expertise in management of new ideas   |  |

- Autonomy and responsibility sub-elements
- Context
- Autonomy
- Responsibility